

**ABHAY JAIKAR**

EXPERIENCE: 61 MONTHS

MANUFACTURING

A high caliber, result-oriented consulting professional with a proven track record possessing strong leadership skills having rich experience of 5+ year in New Product Development leading a diverse cross-functional team to achieve business excellence

EDUCATION

B. Tech Manufacturing Engineering
National Institute of Advance
Manufacturing Technology.
(Formerly NIFFT)

PAST EMPLOYERS

Atlas Copco India Ltd.
Global Engineering Center India
Airpower(GECIA)


www.linkedin.com/in/abhay-jaikar

abhay.2207001@nitie.ac.in


+91 94215 87106

**PROFESSIONAL ACHIEVEMENTS**

- Collaborated with global team to Develop and Implement Additive Manufacturing activities in Global Engineering Centre of Atlas Copco India
- Developed more than 200+ complex prototype in plastics and metal
- Contributed to the Sales and Marketing team by developing models for New product launch

**EXCELLENCE & LEADERSHIP**

- Organising brainstorming session with the team to enable new product innovation and improvement in existing product
- Trained more than 15+ members to use 3D printer for prototyping

**PROJECT & OPERATION MANAGEMENT**

- Deputed to Antwerp, Belgium for R&D of New Products specifically tailored to Additive Manufacturing
- Successful Installation of FDM Printer DBZ's Aion Mk2
- Spearheaded a cost saving project of Silencer in Pneumatic breaker by developing the prototype internally in TPU (Thermoplastic Polyurethane) material which saved almost 45% of project cost approx. 1.2 lakh
- Conceptualised a Digital Dashboard for Project, Task planning and to monitor, track, and analyse the performance of a project

**REWARDS AND RECOGNITIONS**

- Best Performer of the year in the Casting and Tooling Team

**CERTIFICATIONS**

- Global Online Certification Course on Competing in Business through AI-Powered Supply chain 2022
- Additive manufacturing for Innovative Design & Production from MIT USA (MIT xPro) with 95%.
- Certified Lean Six Sigma Green Belt by AIGPE
- Certified to Operate 3D Printer of Divide by Zero Aion Mk2
- Data-Driven Supply Chain Transformation 2022 from NITIE and MIT(USA)

**ADITYA SINGH CHAUHAN**

EXPERIENCE: 106 MONTHS

OIL & GAS

An agile, adaptable & steadfast professional with 8.8 years of work experience in Materials Management, Project Management, Process Designing, Performance Improvement & Stakeholder Management

EDUCATION

B.E. Mechanical Engg.
Acropolis Inst. of Technology &
Research, Indore (RGPV)

PAST EMPLOYERS

Reliance Industries Ltd.


www.linkedin.com/in/aditya-chauhan-2207002c

aditya.2207002@nitie.ac.in


+91 70169 00362

**LEADERSHIP & SUPPLY CHAIN MANAGEMENT**

- Centrally monitoring & managing the entire inventory & warehousing operations across 12 manufacturing and project sites of RIL
- Monitor stock transfer orders among the manufacturing and project warehouses
- Drove change management initiatives across 24 manufacturing & project warehouses of RIL
- Managed product stakeholder engagement with internal customer onboarding and feedback for continuous improvements

**DIGITAL TRANSFORMATION & PROJECT MANAGEMENT**

- Led integration, implementation & stabilization of SAP EWM with SAP IM across 12 project warehouses at RIL
- Led project plant inventory migration to the revenue server
- Implementation & stabilization of QR-code embedded SAP EWM with SAP IM
- Responsible for process enhancement, designing, and UAT for QR-based end-to-end transactional automation on mobility devices
- Increase end-user uptake of new tools through training & SOP creation
- Implemented vacuum packaging process across 12 manufacturing warehouses
- Collaborated with a vendor to develop an indigenous 24X7 PPE kiosk for sites

**GREEN FIELD PROJECT MANAGEMENT: J3**

- Led CPU plant's project activities from scratch till handing over to O&M
- Executed 1000MT+ heavy erections of structural steel modules for five units
- Drafted & compiled project progress reports along with resource loading

**CERTIFICATIONS**

- Become a product manager-LinkedIn learning, 2022
- Agile Project Management by Google, 2022
- Data-Driven Supply Chain Transformation- NITIE & Prof. D Simchi, MIT USA 2022

**REWARDS AND RECOGNITIONS**

- Recognized as an excellent performer for years 2018, 2019 & 2021

**AMRITA VERYA**

EXPERIENCE: 110 MONTHS

CONSULTING

Result oriented professional with rich experience of more than 9 years in Operation Excellence, Quality Management, Project Management spanning from Private/Public Sector to Government of India

EDUCATION

B.Tech Metallurgical Engineering from National Institute of Technology, Raipur

PAST EMPLOYERS

DPIIT, Ministry of Commerce & Industry
NRDC
BOSCH Limited
BALCO



<https://linkedin.com/in/amrita-verya-27b77812>



amrita.2207003@nitie.ac.in



+91-97129 81356

**PROJECT MANAGEMENT**

- Assessed around 200 startups applications, drafted recommendations for cases to be presented to the Inter-ministerial Board Secretariat of Startup India, Initiative of DPIIT, MoCI, Government of India for tax exemptions
- Member of Project Monitoring Committee for the release of IOCL Start Up Corpus Fund of Rs 30 Crore for 11 startups by managing and monitoring the process milestones set for the startups

**LEADERSHIP & TECHNOLOGY TRANSFER**

- Managed a team of 7 process technicians, ensuring process control & overall quality, including physical inspection of Rolled Products
- Handled around 80+ Stakeholders for consultation regarding the reforms done by Boiler Division for Ease of Doing Business
- Technology mapping for strategic collaboration between National laboratories & industries to ensure innovative offerings for the industries through technology transfer

**OPERATIONS EXCELLENCE**

- Executed Six-sigma project for 'reduction in internal inspection rejection for cold rolled products by 10%

**RECOGNITIONS & CERTIFICATIONS**

- Second runner-up in the Spark Campus Challenge, 2023
- Recognized for Quality Control Process Optimization at BALCO
- Data-Driven Supply Chain Transformation from NITIE and IIT-BHU
- Lead Auditor for ISO 9001:2015 by Bureau Veritas
- 'Patent Law for Engineers and Scientists' from IIT Madras, NPTEL

**ANIKET MANDAVKAR**

EXPERIENCE: 72 MONTHS

Automotive & E-Commerce

An analytical, assiduous, unflappable & assertive go-getter professional with 6 years of rich experience from start-up to MNC in varied domains like Operations Excellence, Logistics, Industrial Engineering, Lean & Smart Manufacturing

EDUCATION

B.E. Mechanical Engineering
University of Mumbai
Diploma in Mechanical Engineering
VJTI, Mumbai

PAST EMPLOYERS

Mahindra & Mahindra Ltd.
G-One Laser Tech Pvt. Ltd.
Pharmeasy



www.linkedin.com/in/aniket-mandavkar-12825914a/



aniket.2207004@nitie.ac.in



+91-9819252809

**OPERATIONS MANAGEMENT**

- New Product Development: Scorpio N, XUV500 & 6MT Gearbox parts machining
- Commissioning & Worker Capability Building to productionize CNC bending machine
- Steered smooth logistics operations in Pharmeasy by acting as the focal point between different teams (Technology, Retail, Last Mile & CRM)
- Supported SCM in reducing manufacturing inventory from 1.6 days to 1.3 days (19%)

**SMART MANUFACTURING / INDUSTRY 4.0**

- AI Technology infusion in Gear Noise Testing for human activity resulting in deskilling & elimination of High Spot Noise
- Saved 2 Manpower/day (Rs. 3.6 lakhs/annum) by clubbing Low-Cost Automation application 6 in 1 bolt tightener with Automated Guided Vehicle (AGV)
- Key stakeholder in the first COBOT operation in the Transmission Product Unit

**INDUSTRIAL ENGINEERING**

- OPP (Output Per Person) improvement from the current 4.7 mph (miles/hour) to 5.21 mph resulting in a 12% rise in productivity
- Real-time problem-solving using tools like Line balancing, layout optimization, VSM, Taylor's tool life, and DOE to maintain & improve PQCDSM indicators
- Implemented Lean, 5S, TPM, Kaizens, Digitization (Online SPC, Asset disposal, CLITA, Fugai register) methodologies in plant

**REWARDS AND RECOGNITIONS**

- National Winner in OJAC at NITIE, OperAce at SPJIMR & Modus Operandi at VGSoM
- Runner up in 'i4 Conference 2021' in Mahindra Rise & Ops-Hunt at IIFT, New Delhi
- Consistent performer with 4 Excellence Awards & 3 Spot Awards in Mahindra Rise
- 2 Mahindra Yellow Belt Awards

**CERTIFICATIONS**

- Data-driven supply chain transformation by NITIE, Mumbai & IIT-BHU
- Competing in business through AI powered supply chain by NITIE & BITS, Pilani
- Google Data Analytics & CAB Leadership Module by Harvard Manage Mentor

**ANJALI JAIN****EXPERIENCE: 96 MONTHS****AUTOMOTIVE**

A people oriented leader who is also eager to take on new challenges. Led multiple cost reduction and risk mitigation projects to build a robust supply chain network

EDUCATION

B. Tech , College of Engineering & Technology, Udaipur

PAST EMPLOYERS

Mahindra & Mahindra Ltd.
Hero MotoCorp Ltd.



www.linkedin.com/in/anjali-jain-2a7272b7/



anjali.2207005@nitie.ac.in



+91 99503 83471

STRATEGIC SOURCING & PROCUREMENT

- Part of strategic procurement team handling PAN India direct procurement worth spend of INR 1600 Cr+; achieved annual cost savings of 5%
- Partnered with 15+ domestic & global suppliers, responsible for supplier selection, Onboarding, Cost Settlements, saving & negotiations and governance

**STRATEGY & LEADERSHIP**

- Designed Differentiated Sourcing strategy, finalized vendor portfolio for all new 2-Wheelers, 4-Wheelers & Construction Equipment Models
- Spearheaded a digital transformation process at Hero MotoCorp-Reduced manhours by 12% by automating the Blank Layout process

**PROJECT MANAGEMENT**

- Sourcing Strategy Lead-High-Performance Bikes, Project cost estimation, Business case preparation, managed Model Development Cycle, Led development of 350+ exclusive parts
- Led Digitization project of enriching data base through UI5 & Spend analytics tool- QlikSense

**REWARDS AND RECOGNITIONS**

- Winner in "Ojas XV's Operace event" & "Modus Operandi" national-level case study competitions held at SP Jain Mumbai & VGSOM, (IIT) Kharagpur respectively
- Excellence Award by Business head for in-house space creation by out-Sourcing of Cabin fabrication
- Certificate of Appreciation for reducing IVC by 20% for C-class parts

**CERTIFICATIONS**

- Global Digitization Supply Chain by NITIE & MIT USA.
- Artificial intelligence for Robotics: Application in Manufacturing & Logistics

**ANKIT SAINI****EXPERIENCE: 84 MONTHS****AUTOMOTIVE & STEEL**

Result driven Professional with 7 years of experience in Business Excellence, New Product Development, Quality Assurance & Vendor Development, Operations Excellence, Stakeholder Management & SAP Implementation in Manufacturing Sector

EDUCATION

B. Tech Mechanical Engineering
Punjab Technical University

PAST EMPLOYERS

Emkay Automobile Industries Ltd.
Star Wire India Ltd.
Mark Exhaust System Ltd.
Technico Industries Ltd.



<https://www.linkedin.com/in/ankit9003/>



ankit.2207006@nitie.ac.in



+91 78887 06235

**BUSINESS EXCELLENCE & QUALITY MANAGEMENT**

- Led PAN India Operations for Quality Management System, Vendor Selection and Stakeholders Audit Process
- Executed Brownfield Project from Dismantling, Installation & Commissioning at New SBU, saved the cost of 1.2 Cr/yr
- Steered as Management Representative to Plan, Coordinate & Execute QMS, EMS, OHSMS & Customer Audits for 4 SBU's

**DIGITAL TRANSFORMATION & PROCESS IMPROVEMENT**

- Developed and Implemented Integrated QMS Manual, Departmental Procedures, SOP & WI for various Manufacturing processes
- Spearheaded the Implementation of SAP S4 HANA for PP&QM Module in Discrete Manufacturing
- Reduced the Customer Rejection to Zero and Field Warranty to 0.8%.

**OPERATIONAL EXCELLENCE**

- Reduced cycle time by 18% by redesigning the material flow and reorganizing the layout with a 3S Map and VSM
- Reduced Rejection by 15% for Spot Welding by Implementing Statistical Process Control & Welding Process Re-validation
- Optimized Critical Spare Part Inventory by using ABC & VED Analysis for Tools and Die Punch results in saving 3 Lac/yr

**REWARDS AND RECOGNITIONS**

- Winner in 'Chanakya', a National-level case study competition held at IIM Indore
- Runners up in 'Strategy Paradox' a National-level case competition at NITIE

**CERTIFICATIONS**

- Leverage Data Science for More Agile Supply Chain Specialization' from the University of California, Irvine
- Lean Six Sigma Green Belt Certified from Motorola
- Certified Lead Auditor for ISO 9001:2015, ISO14001:2015 & ISO 45001:2018 by TUV-SUD and Internal Auditor for IATF 16949:2016 & AS9100D By DNV-GL

**ARMAAN GUPTA****EXPERIENCE: 84 MONTHS****OIL & GAS**

Decisive and Result-oriented professional with 7 years of experience in both Business and Technical functions and specialization in Sourcing, Supply chain, Digital Transformation, Product Development, Planning and Operations Management

EDUCATION

B. Tech Mechanical Engineering
Thapar Institute of Engineering and Technology, Patiala

PAST EMPLOYERS

Reliance Industries Ltd.



www.linkedin.com/in/ag0



armaan.2207007@nitie.ac.in



+91- 70206 02669

**STRATEGIC PROCUREMENT**

- Selected Vendor and Managed Procure to Pay cycle of CAPEX, MRO & Direct Material requirement
- Developing new Strategic vendors, Improved lead time and reduced procurement expense & dependency on OEM
- Conducted Vendor performance evaluation by assessing OTIF, Defect rate, Service Quality, Pre & Post order response etc

**DIGITAL TRANSFORMATION**

- Developed two digital tools to increase visibility of open PRS and efficiency of Procurement function
- Conducted User Empathy Interviews to understand their pains & analyzed product metrics to build high-quality products
- Liaising with Engineering and Business for feature prioritization, product design, user acceptance and backlog grooming

**OPERATIONS**

- Optimized spares Inventory levels by conducting FSN analysis
- Led Mechanical reliability team of 5 people to ensure optimum availability of equipment
- Led a cross-functional Project to enhance plant safety; Capex INR 2.2 Cr & Quantum 250 Nos

**REWARDS & RECOGNITIONS**

- Conferred with R-Sammaan for Exceptional work performance and Ownership Mindset

**CERTIFICATIONS**

- Data-Driven Supply chain transformation by MIT, USA and NITIE
- Becoming a Product Manager by LinkedIn Learning
- Legal Aspects of Contracting by XLRI

**ASHISH KUMAR****EXPERIENCE: 73 MONTHS****METAL & MINING**

Dynamic and Goal Oriented Professional with 6 years of experience in the manufacturing domain with specialization in Operation excellence, Project management, strategic planning, and Inventory management

EDUCATION

B Tech. Metallurgical & Materials Engineering
NIT Jamshedpur

PAST EMPLOYERS

Hindustan Zinc Limited



www.linkedin.com/in/ashish-kumar-70728a115/



ashish.2207008@nitie.ac.in



+91 78588 69292

**LEADERSHIP**

- Led cross-functional team of 45 people as section head of 6.15 MTPA mineral processing unit, responsible for the operation, inventory, safety, and manpower planning
- Successfully maintained optimum plant inventory level using ABC analysis
- Led the dispatch section of stream-1 with maximum concentrate transportation & reduction of cycle time (loading and unloading)
- Analyzed and forecasted raw material inflow and coordinated production planning & dispatch to meet supply chain requirements

**DIGITAL TRANSFORMATION**

- Led the digitalization project of the advanced process control implementation in stream-1 of HZL RAM Mill and acted as SPOC between HZL and MINTEC Team
- PLC upgradation and stabilization of stream-1 of RAM HZL to improve the reliability of plant operation

**OPERATIONAL EXCELLENCE & PROJECT MANAGEMENT**

- Led the Six Sigma project for the reduction of CuSO₄ by 13.5% leading to an annual saving of 3.78Cr
- Successful reduction in specific power consumption of 4kWh/MT by using single-stage classification instead of the double stage in grinding circuit

**REWARDS AND RECOGNITIONS**

- V-reach Tech-1.0 leader award

**CERTIFICATIONS**

- Lean Six sigma green belt by Henry Harvin
- Data-driven global Supply chain management by NITIE and MIT
- Supply Chain Analytics By MITx Micromasters
- Agile Project Management Certification by Google



DEBAMITA CHOWDHURI



EXPERIENCE: 60 MONTHS

METAL & MINING

A versatile, analytical and hardworking professional, with a practical "get the things done" approach with a work experience of 5 Years in Operations, innovation cell, data analysis and domestic sales marketing

EDUCATION

B.Tech Chemical Engineering
Manipal Institute of Technology

PAST EMPLOYERS

Vedanta Aluminium Ltd



www.linkedin.com/in/debamita-chowdhuri-0a058a116



debamita.2207009@nitie.ac.in



+91- 99168 61603



OPERATIONS MANAGEMENT

- Technical in-charge, Responsible for managing a team of employees to ensure all operations, maintenance, safety etc. for the given production line
- Responsible for periodic audit for subsequent preventive/corrective action for efficient flow of operational activities and production of high-quality metal



PROJECT MANAGEMENT

- Part of the core team of high Impact digitization projects such as introduction of 3D printing technology, digitized SOP training system, cost reduction techniques through the digitization of operational activities, etc.



DATA ANALYSIS AND MARKETING

- Business performance analysis - Operational efficiency, Cost, ESG etc. checked out action plans for throughput improvement and COP reduction
- Tracked and reported the status of major critical projects in metal area growth projects
- Area Sale Manager – sales of finished goods (Ingot, billet, wire-rods) achieved 15 % higher sales (Market share increased by 2 %) in Q1'23



REWARDS & RECOGNITIONS

- Received CEO kitty award for role in "Development of I-Learning program for better understanding of operations on the shop floor"
- "Employee of the month" recognition for the development of operational parameter performance dashboard



CERTIFICATIONS

- Global online certification course on 'Data-Driven Supply Chain Transformation'
- Certification online course on Market Research and Consumer Behavior
- Certification on Hands-on Project - Getting started with Power BI Desktop



DEBARPAN HALDAR



EXPERIENCE: 61 MONTHS

ECOMMERCE & STEEL

A professional with 5+ years of diverse and in-depth experience across different functions of Supply Chain Management. Expertise in operation, Sales & Operational Planning, Business Analyst, Digitalization, Logistics Excellence and People Management

EDUCATION

B. Tech Metallurgical Engg.
NIT Durgapur

PAST EMPLOYERS

Flipkart
Blackbuck
Jindal stainless Ltd.



www.linkedin.com/in/debarpan-haldar-631118b8/



debarpan.2207010@nitie.ac.in



+91 98318 03805



SUPPLY CHAIN DESIGN & PLANNING

- Spearheaded overall demand forecast planning of 51 pan India FC planning
- Reduced CAPEX cost by orchestrating monthly supply chain network reservation
- Optimize shipment leakages to minimize upstream and downstream breaches
- Building SLAs & KPIs of Reverse logistics & Breach SLAs



SUPPLY CHAIN & OPERATIONS

- Successfully onboarded one warehouse & one Return center from inception
- Achieved 8 Mn milestone in highest dispatch from warehouse & last mile Hub
- Optimized network by up to 33% & 22% SLAs, respectively, in full truckload (FTL)



PROCESS IMPROVEMENT

- Increased M-o-M sales by 12% by raising plant (OTIF) delivery by 10%
- Consulted engagement with logistics network and dispatch team to improve turnaround time (TAT) of inbound and outbound vehicles
- Reduced Days in Inventory of defective material by 30% in a period of 90 days
- Product development & mix to address pain points of consumers



REWARDS AND RECOGNITIONS

- Awarded "CEO's Best Flipstar" Award on central supply chain planning'21
- Received appreciation for the "Logistics Performer'20" Award from the COO of Blackbuck logistics Pvt. Ltd.



CERTIFICATIONS

- Global Online Certification Course on Data-driven supply chain transformation
- Post-graduate Data Science & Business Analytics program by Great lakes
- Certified supply chain & logistics professional of CII SCM Pro (Scored 92%)
- Live Consulting project on oil & gas SCM Design conducted by Accenture Strategy

**DHANANJAY PATWARI****EXPERIENCE: 104 MONTHS****MANUFACTURING**

8+ years of experience in diverse roles spanning Operation Excellence, Supply Chain Management & Manufacturing. Skilled in Procurement, Inventory planning and control, Costing and negotiation, Vendor development, Project Mgt., People Mgt., Industry 4.0 & Digital transformation

EDUCATION

B. Tech Mechanical Engineering
IIST, Indore

PAST EMPLOYERS

Godrej & Boyce Co Ltd
TDK Epcos India Limited
HNG Limited



www.linkedin.com/in/dhananjay-patwari-2b68767b/



dhananjay.2207011@nitie.ac.in



+91- 85549 14044

**SUPPLY CHAIN OPERATIONS**

- Executed cycle time reduction project, reduced capacitors lead time from seven days to four days (Annual savings of 60 lakhs)
- Local development of spares for Kemper Germany to make fume extraction filters with the help of UTH engineering corporation, Nashik (Annual savings of 11 lakhs)
- Procurement, costing, negotiation and local vendor development of MRO spares resulted in annual cost savings of 22 lakhs
- Maintained inventory in SAP PM/MM keeping inventory at optimum level

**PROCESS IMPROVEMENT**

- Cost-saving project worth an annual saving of 20 lakhs through the deployment of a metered diaphragm pump for punching oil spraying during blanking operations
- Maintained zero breakdown, MTBF of 4320 hours for six months
- Executed technology transfer of vacuum impregnation from TDK-Spain to TDK-India
- Implemented Industry 4.0 methodologies for real-time and remote monitoring of critical processes and equipment leading to 30% reduction in downtime

**PROJECT MANAGEMENT**

- Team member in Greenfield project execution of 800 crores at HNG, Nashik
- Executed fuel conversion cum cost optimization project for a 650-ton furnace by replacing furnace oil fuel with pet coke fuel. Annual saving of 12 crores

**REWARDS & RECOGNITIONS**

- TPM circle coordinator in TDK India limited
- Won 2nd prize in MBD Talent search examination

**CERTIFICATIONS**

- Global Online Certification Course on Data-driven supply chain transformation
- Fundamentals of machine learning for the supply chain
- Artificial intelligence for robotics: Applications in manufacturing and logistics
- Data analysis in Power BI

**DHRUV SHAH****EXPERIENCE: 60 MONTHS****AUTOMOBILE**

Decisive, Strategic and "Roll up your sleeve" approach for achieving business goals with 5 years of experience in Operations Excellence, Quality Assurance, Project Management, Cost Optimization & Inventory Management

EDUCATION

B.E.Mechanical Engg.
M.S.University, Vadodara

PAST EMPLOYERS

Tata Motors Passenger Vehicles Ltd.



<https://www.linkedin.com/in/dhruv0409/>



dhruv.2207012@nitie.ac.in



+91 94277 56851

**OPERATIONS EXCELLENCE**

- Achieved and sustain 94.8% CTQ PIST accuracy of Tiago & Tigor model by analyzing CMM reports, CF reports & welding fixture data
- Attained 99.40% robotic spot weld integrity by implementing Smartnet data monitoring system & obtained 4-star G-NCAP safety rating of Tiago & Tigor model
- Reduced 28% vehicle related issues received from next customers in FY 2021-22. Improved production line efficiency (JPH) 18% by identifying the bottleneck of line
- Saved Rs. 23 lakh rework cost by implementing model variant identification mechanical Poka-yoke for different body types of Tiago & Tigor model

**PROJECT MANAGEMENT**

- Developed an automated nugget peel-off test equipment which has reduced 94% process time of the activity
- Reduced Rs.54 lakh/year Direct material cost by designing & fabricating equipment for retrieval of mastic sealant
- Led DAP (Design approval process), Fixtures buy off, Quality maturations & SOP process of Tigor electric vehicle project from weld shop

**LEADERSHIP**

- Led a team of more than 40 members for entire weld shop to ensure Zero defect product from the end of line to next customer & achieved 92% DIFTR
- Conducted the training of more than 3000 man-hours on Lean, QC tools & Kaizen to increase skill level of team members

**REWARDS AND RECOGNITIONS**

- Winner of "Chanakya"- The Flagship Consulting event organized by IIM Indore
- Runner up of "Strategy paradox"-Go to Market strategy event organized by NITIE

**CERTIFICATIONS**

- Data-Driven Supply Chain Transformation by NITIE and MIT
- Microsoft Power BI Desktop for Business Intelligence from Udemy
- Project management certification course from Udemy
- Auto Electrical and Electronics Certification Course by Nirma University

**DIPTI GAWAND**

EXPERIENCE: 96 MONTHS

OIL & GAS

Adaptable and result oriented professional with 7.8 years of experience in Inventory and Warehouse automation & Supply Chain management, Process Design, Improvement & Excellence, Digital Transformation, Project Management & Product Development

EDUCATION

B.E. Instrumentation Engineering
Mumbai University

PAST EMPLOYERS

Reliance Industries Ltd.



www.linkedin.com/in/dipti-gawand-4b8a08125/



dipti.2207013@nitie.ac.in



+91 79775 30659

**LEADERSHIP**

- SPOC for 12 manufacturing site Warehouses with inventory valuing Rs. 10,000 Cr & count of approx. 5.6 lakh live SKUs managed by 275 employees
- Monitor KPIs & achieve benchmarks via process improvement, excellence & stakeholder management

**DIGITAL TRANSFORMATION**

- Automation of the Inbound warehousing process via eWM & QR-based transactions done on mobility devices
- Designed process for Supplier Quality Assurance by cross-linking different platforms via document validation by SME on common workflow dashboard
- Implemented Scrap Management Dashboard integrated with SAP
- Designed Improved Processes & Dashboard for Shelf-life based material

**PRODUCT DEVELOPMENT**

- Instituted Mobile App based In-situ Inspection for incoming materials decreasing cycle time from 10 days to 3 days
- In-house IOT telematics used for tracking Inter site stock transfer logistics vehicles

**REWARDS AND RECOGNITIONS**

- Selected in young 40 talent recognized as 'FLYERS' (First Line Young Engineers in Reliance)
- Received appreciation for excellent performer for consecutive 2 years

**CERTIFICATIONS**

- EGMPx from Indian Institute of Management, Bangalore IIMB (2019-20)
- Global online certificate course on Data-Driven Supply Chain Transformation
- Certification on 'Power BI' - Coursera
- Certification on 'Digital Product Management' - Coursera

**DUSHYANT PRATAP**

EXPERIENCE: 109 MONTHS

MANUFACTURING

A resilient and goal driven professional with over 9 years of comprehensive experience in sales & Marketing, Project Management and Operational Excellence

EDUCATION

B.Tech Manufacturing Engineering
National Institute of Foundry & Forge Technology, Ranchi

PAST EMPLOYERS

Blue Star Malleable Pvt. Ltd.
Oliver Engineering Pvt. Ltd.



www.linkedin.com/in/dushyant-pratap



dushyant.2207014@nitie.ac.in



+91 98018 87823

**SALES & MARKETING**

- Led the sales and marketing department comprising 15 executives
- Increased the sales revenue by 115 % in 4 years by adding 32 new clients in the portfolio from the Power, Mining, Pellet, and cement sectors
- Performed revenue management, working capital management
- Product costing in coordination with Chief Finance Officer and taking tactical and strategic decisions accordingly

**PROJECT MANAGEMENT**

- Led the project team for the successful commissioning of an automated high-pressure molding line of Capex worth INR 40 Crore
- Successful installation and commissioning of fully automatic core shop worth INR 52 Crore in an automotive foundry

**OPERATIONAL & PROCESS EXCELLENCE**

- Led the Production department having a team of more than 200 workforces
- Increased productivity by improving the average yield of casting by 10%
- Established In process quality checklist procedures and implementation of 5S, TPM, KAIZEN, History Card, TQM, and Job Standards
- Cost reduction by 5% resulted in an annual saving of INR 3.6 Crores

**REWARDS AND RECOGNITIONS**

- Received Employee of the Year award for outstanding performance at Blue Star Malleable Pvt. Ltd.
- Received Employee of the Month award at Oliver Engineering Pvt. Ltd.

**CERTIFICATIONS**

- Global online certification course on "Data-driven supply chain transformation", MIT, USA & NITIE
- "Data Science for an Agile Supply Chain" certification from the University of California
- Live project on operations & supply chain conducted by Alimento Pvt. Ltd.



7 years of diversified work experience in Supply Chain Planning, Procurement, Warehouse Operations and Inventory Management in the Automobile and E-commerce Industry

EDUCATION

B. Tech Electrical Engineering.
Academy of Technology, WBUT

PAST EMPLOYERS

Cummins India Ltd.
Tata Cummins Pvt. Ltd.
Flipkart

www.linkedin.com/in/mahua-mukherjee-397168a8/

mahua.2207015@nitie.ac.in

+91 76329 97167

MAHUA MUKHERJEE | EXPERIENCE: 84 MONTHS | AUTOMOBILE & E-COMMERCE

SUPPLY CHAIN OPERATIONS & WAREHOUSE MANAGEMENT

- Executed outbound operation of 5 Lacs Square feet warehouse by leading a team of 600 personnel
- Lead resource planning of outbound Operations for Big Billion days-2021 with 5 times increased demand compared to BAU days and utilization of 100% man-hour without disrupting operations flow
- Yearly 2.52Cr Manpower cost reduction by introducing AGV in picking operations
- Improved Picking productivity by 15% by doing network design for Health and Beauty products

MATERIAL PLANNING AND PROCUREMENT

- Led centralized material planning and coordinated with 27 suppliers majorly electrical, cooling system parts, and C & D class items with 1400 SKUs holding an inventory level of 10.6 Cr for three plants
- Reduced Approximately 1.3 Cr Inventory for A class items through VMI implementation
- Drive S&OP plan through 3 months rolling forecast and critical supplier plan to make supply chain strategies

REWARDS AND RECOGNITIONS

- Demonstrating Excellence and Teamwork in the Implementation of Vendor Managed Inventory (VMI) at Cummins
- Best Performer for achieving the highest dispatch of 3.2 Lakhs with zero breach risk during Big Billion Days 2021 at Flipkart
- Certified Yellow Belt in Area Mapping Dashboard for FC/RC to reduce bulk by 90% from putting bucket at Flipkart
- Certified Green Six Sigma on Dynamic Safety Stock Strategy build-up at TCL

CERTIFICATIONS

- Six Sigma Green Belt
- Data Driven Supply Chain Transformation by NITIE and MIT



An Agile, Adaptable and Result Oriented Leader around 8 years of experience in Manufacturing with Technical and Business Acumen specialization in Supply Chain Planning, Digitalization, Digital Cultural Transformation, Inventory Optimization, Business Strategy and Leadership

EDUCATION

B.E. Mechanical Engineering,
OP Jindal Institute of Technology

PAST EMPLOYERS

JSW Steel Limited

www.linkedin.com/in/malyajkaushal/

malyaj.2207016@nitie.ac.in

+91 98861 76863

MALYAJ KAUSHAL | EXPERIENCE: 94 MONTHS | METAL & MINING

SUPPLY CHAIN PLANNING

- Built and delivered productivity plans by demand forecasts to meet customers annual demand of 13 Million Tons
- Expertise in conceptualizing and implementing process modifications to enhance operational efficiency, devising order management for more than 900 customers, and In-charge of Internal Logistics and Rake Optimization for 275 customers of the North Indian region

DIGITAL CULTURAL TRANSFORMATION, BUSINESS STRATEGY AND LEADERSHIP

- Spearheaded Digital Cultural Transformation, managing projects worth Rs. 13 Cr. as "Digital Learning Champion-Vijayanagar Works"
- Project Lead on "Digitalization of Warehouse-SYMS", servicing orders with minimal inventory with net saving of Rs. 21 crores.
- Led a post-lockdown Covid-19 project, "Regularization of Human Resources: Back to Normal", for 35k employees
- Actively contributed to Project SAKHI: Rehabilitation of 350+ Distressed Women (JSW Foundation-CSR)

REWARDS AND RECOGNITIONS

- Winner of All India Blackcoffer Insights Article Writing Competition
- Secured 1st Runner up in Ops Hunt Competition of IIM Udaipur
- JSW Digital Award for "Out of Box Thinker"
- Won Gold level Certification of Excellence in JSW J1+ Analytics Programme

CERTIFICATIONS

- Certified "Future-Fit Leader" by Indian School of Business, Hyderabad and JSW
- Certification in "Digital Transformation - Strategy Masterclass" by Udemy
- Data-driven Supply Chain Transformation from MIT, USA & NITIE
- Certified Six Sigma Executive Black Belt by Henry Harvin Education

**MANISH KUMAR**

EXPERIENCE: 73 MONTHS

METAL & MINING

A process oriented professional with 6+years of experience in handling cross functional teams with expertise in Process Improvement, Operational excellence, Project Management, and Supply Chain Management

EDUCATION

B.Tech Metallurgical & Materials Engg.
NIT Jamshedpur

PAST EMPLOYERS

Jindal Stainless Limited



<https://www.linkedin.com/in/manish-kumar-8797057994/>



manish.2207017@nitie.ac.in



+91 87970 57994

**OPERATIONS MANAGEMENT**

- Managed the operations department of 20HI Mill & trained a team of 30 people on Process Operations, safety, Engineering & Operational Excellence
- Led 5+ improvement projects, and contributed to 20+ 5S, Six Sigma, Kaizen projects. Executed Six Sigma Project on Reduction in 430 Grade sheet breakage by 52%, Quarterly Cost saving of INR 1.5cr.
- Indigenized and developed New Vendors for critical spares of 20HI mill reducing lead time by 3 months & cost by 30%
- New Product Development in 409L auto segment using Shainin Design of experiment technique and 8D method, increasing yearly order potential of Hero MotoCorp and Bajaj Auto by 2400Mt, and the annual revenue by 30cr.
- Reduced Days in Inventory of first-time diverted coils by 72% in 90 days by analyzing occurrences using various tools like RCA, and Why-Why analysis

**PROJECT MANAGEMENT**

- Spearheaded mechanical team of 120 people in five Brownfield CAPEX projects worth INR 400cr: Erection and commissioning of rolling mills, annealing lines, and cut-to-length finishing line
- Prepared a roadmap and executed Cold Rolling Mill Digitalization with M/S Vegam Solutions.
- Prioritized Critical Parameters and developed automatic alert generation, thus increasing productivity by 6% and batch traceability by 20%

**REWARDS AND RECOGNITIONS**

- Awarded Best GET in Jindal Stainless Limited

**CERTIFICATIONS**

- Supply Chain Analytics by MITx MicroMasters
- Lean Six Sigma Green Belt by AIGPE
- Data-Driven Supply Chain Transformation by NITIE and MIT
- Digital Product Management: Modern Fundamentals by University of Virginia

**MAULIK DOSHI**

EXPERIENCE: 108 MONTHS

MANUFACTURING

High-impact and result-oriented leader with over Nine years of experience in Operation Excellence, Business Analytics, Operation, and Supply Chain Management handling over 600 employees in a manufacturing organization

EDUCATION

B.E Electrical Engg.
BVM Engineering College , Gujarat

PAST EMPLOYERS

ABB India Ltd.



<https://www.linkedin.com/in/maulik-doshi-a4abb541/>



maulik.2207018@nitie.ac.in



+91 96199 54097

**OPERATIONS EXCELLENCE**

- Led Cross Functional team of 30 persons to execute improvement projects in Supply Chain Management, Operations, Planning, and Project Management
- Managed projects progress, Key Milestones, and Metrics ensuring the project met deadlines and delivered the required results
- Achieved Cost reduction target for factory Operation. Target range: 500-700 kUSD, 1.5-4 % of COGS

**CONTINUOUS IMPROVEMENT**

- Optimized cycle time of final operations of the machine by 50% (2.5 Hrs)
- Reduced Machine Brazing process Cycle by 40% from 80 mins. To 47 mins
- Successfully executed a Machine Learning project on Gross Margin (%) Estimation and forecasting for rotating machines
- Executed Power BI Data Visualization project on sub-assembly products to streamline the Supply Chain Planning

**DIGITAL TRANSFORMATION**

- Reduced Email traffic among users and stakeholders by 70 % by automating processes
- Optimized vendor management and commodity price negotiation cycle time by 30% by digitizing the Supply Chain

**REWARDS AND RECOGNITIONS**

- Winner in "Chanakya," a national-level case study competition held at IIM Indore
- Runners up in "Strategy Paradox" a national-level case competition at NITIE
- Individual trailblazer award in the innovation category - ABB India Ltd

**CERTIFICATIONS**

- "Data-Driven Supply Chain Transformation" certification from NITIE, Mumbai
- Certification from ISI Bangalore in "Business analytics using R"
- Integrated Program in Business Analytics from IIM Indore
- Six Sigma Black Belt trained and certified by ISI Bangalore

**NILESH NIKHADE**

EXPERIENCE: 112 MONTHS

OIL & GAS

Goal driven consulting professional with 9+ years of rich experience in Digital Transformation and Advance Solutions to Oil & Gas Industry. 4+ years of international work experience including 6 months of Offshore site experience

EDUCATION

B. Tech Chemical Engg.
Laxminarayan Institute of Technology (LIT), Nagpur

PAST EMPLOYERS

Equinox Software & Services Pvt Ltd
Emerson India



<https://www.linkedin.com/in/nilesh-nikhade-43035231/>



nilesh.2207019@nitie.ac.in



+91 97307 76690

**PRODUCT & ADVANCED SOLUTION DEVELOPMENT**

- Collaborated with client & team to develop and implement Emerson's Digital Twin
- Contributed to product development team for process & data flow in Digital Twin

**PROJECT & OPERATIONS MANAGEMENT**

- Delivered two major Oil & Gas Operator Training Simulator (OTS) projects at offshore site worth \$1.8M and \$1.5M as Project Lead
- Involved in techno-commercial negotiating with international client thereby ensuring commercials and quality of projects
- Worked on project planning, resource planning & proposals for Advance Solutions to Oil & Gas clients

**STRATEGY & LEADERSHIP**

- Involved in strategy & leadership team to improve product & implementation process
- Improvised proposal development procedure & enhanced existing proposal tool

**REWARDS AND RECOGNITIONS**

- Recognized by Directors and SMTs (Senior Management Team) for delivering training to ADNOC Offshore Operations Team

**CERTIFICATIONS**

- Data-Driven Supply Chain Transformation - NITIE Mumbai and MIT (USA)
- Lean Six Sigma Green Belt
- AI Powered Supply Chain 2022 - NITIE Mumbai and MIT (USA)
- Agile Project Management - LinkedIn Learning
- Power BI - LinkedIn Learning
- Digital Product Management: Modern Fundamentals - University of Virginia

**NITISH K. CHOWDHARY**

EXPERIENCE: 60 MONTHS

ENERGY

Passionate & result oriented professional with 5 years of experience in efficiency & performance improvement, O&M planning, asset optimization, business excellence & SAP implementation

EDUCATION

B. Tech Power Engg.
National Power Training Institute, Durgapur

PAST EMPLOYERS

Vedanta Limited



<https://www.linkedin.com/in/nitish-npti/>



nitish.2207020@nitie.ac.in



+91 81161 69817

**PLANNING & PERFORMANCE**

- Executed IT (digitization/ automation) initiatives in SAP- reduced manual repetitive jobs
- Reduced unaccounted losses in the boiler by reducing specific steam consumptions to 3.14 tons/MW worth saving ₹45.8 Lakhs

**PROCESS IMPROVEMENT**

- Drafted breakdown reports using Why-Why analysis & modified Standard Operating Procedures for equipment
- Accrued cost-saving project of ₹48.35 Lakh annual savings by reducing FGCT of boilers to increase its efficiency by 1.2%

**PROJECT MANAGEMENT**

- Led end-to-end project of ₹4.8 crores including monitoring & gross margin impact analysis of "STP & ETP" water treatment plant
- Handled project of erection & commissioning of hybrid ESP to minimize stack emission
- Headed a team of 20+ members for timely planning and execution of raw water restoration

**REWARDS AND RECOGNITIONS**

- Won Silver in CCQC for reducing unaccounted loss and saving ₹45.8 Lakhs
- Awarded "Employee of the month" for restoring Station Blackout in record time saving ₹83 lakhs
- Won Gold in the TQM competition held by QCFI for "Alarm modification in DCS"

**CERTIFICATIONS**

- Certified Lean six sigma Green Belt from Six sigma academy, Amsterdam
- Data-Driven Supply Chain Transformation by NITIE, Mumbai and MIT, USA
- Attained Python for Data Science, by University of California-Irvine
- Certified "Supply Chain Planning and Inventory Management" personnel

**PRIYAL VISHNU SHINDE**

EXPERIENCE: 73 MONTHS

METAL & MINING

Growth oriented professional with 6 yrs of experience in strategic sourcing, supply chain planning and O&M excellence. Expertise in project management, Inventory management, market intelligence & digital transformation

EDUCATION

B. Tech Mechanical Engineering.
College of Engineering, Pune

PAST EMPLOYERS

Hindalco Industries Ltd.



<https://www.linkedin.com/in/priyal-shinde-453829a6/>



priyal.2207022@nitie.ac.in



+91 81123 00030

**STRATEGIC SOURCING & SUPPLY CHAIN OPERATIONS**

- Managed direct material sourcing worth spend of INR 200Cr+ along with end-to-end activities across RM supply chain
- Experience in procurement of digital CAPEX projects, contract management, spend analysis, supplier management & inventory management

**LEADERSHIP & STRATEGIC INITIATIVES**

- Led category consolidation project of chemicals worth INR 15Cr+ spend for cost savings of 10%
- Spearheaded cross functional team to remove bottlenecks in RM supply chain
- Spearheaded Reliability project to reduce quality rejections by 5% & to eliminate cost of unreliability (INR 70 lacs)
- Ideated Dashboard for RM Quality visualization across suppliers by standardizing feedback mechanism across internal stakeholders

**O&M EXCELLENCE**

- Completed revamping project of coiler mandrel commissioning worth INR 2 Cr as a project manager
- Significant contribution in design documentation & execution of IIOT project (for process digitalization) & ERP implementation project
- Achieved annual savings of INR 35 lacs with 40% reduction in Oil & lubricant consumption at Finishing Lines

**REWARDS AND RECOGNITIONS**

- Aditya Birla Group Awards' 19 nominee under Emerging Professional Category

**CERTIFICATIONS**

- Certified "IMS Internal Auditor" for ISO 9001:2015, 14001:2015 & 45001:2018, by TUV
- Data-Driven Supply Chain Transformation by NITIE, Mumbai and MIT, USA
- Leverage Data Science for a More Agile Supply Chain by University of California

**PUNEET GOYAL**

EXPERIENCE: 84 MONTHS

AUTOMOTIVE

7+ years of experience in diverse roles spanning passionate and result oriented professional with experience in supply chain strategy, packaging optimization, logistics budgeting, warehouse layouting & cost planning, process re-engineering and technology implementation

EDUCATION

B. Tech Mechanical Engg. Thapar
Institute of Engg. & Tech., Patiala

PAST EMPLOYERS

Hero MotoCorp Ltd.



www.linkedin.com/in/puneetnitie



puneet.2207023@nitie.ac.in



+91 95991 19476

**SUPPLY CHAIN & COMMERCIAL STRATEGY**

- Sourcing, Procurement, Strategy Development & Blueprint Designs for 2 Greenfield & 1 Brownfield Projects
- Vendor evaluation, techno-commercial negotiations and vendor development for 3PL & on-call/courier Services for 400+ SCP's with annual buying of 180 Cr.
- Well versed with project management & Procurement of packaging material, zero base budgeting, and quotation analysis, cost comparisons & negotiations
- Warehouse layouting design using digital tools like CATIA & Creo according to inventory norms & calculating the Infrastructure

**LOGISTIC OPTIMIZATION & COST EXCELLENCE**

- Reusable, returnable & sustainable packaging design in order optimize cost; achieved total cost saving 20% for volumetric parts
- Truck volume/TFR maximization through design innovation, and smart and optimized compliance with CMVR guidelines
- Driving return load integration of inbound & outbound logistics for long haul transportation of HMCL for 5 casting suppliers in South India

**DIGITALIZATION & INNOVATION PROJECTS**

- The project involved automation of manual paper-based process
- Realtime supply chain end to end visibility dashboard for 3PL suppliers using control tower

**REWARDS AND RECOGNITIONS**

- Won Green Supply Chain Award on "Sustainable Packaging"
- Winner national level Case Competition "Modus Operandi" by IIT Kharagpur
- Winner "OperAce" The Supply Chain challenge in OJAS of SPIJMR, Mumbai

**CERTIFICATIONS**

- "Data-Driven Supply Chain Transformation" certification from NITIE, Mumbai
- Microsoft Power BI Desktop for Business Intelligence from Udemy
- AutoCAD & Catia by Autodesk

**RAMAN R****EXPERIENCE: 60 MONTHS****METAL & MINING**

Result Oriented Professional offering 5 years of experience in project management, business excellence & process optimization

EDUCATION

B.E. Mechanical Engg. College of Engineering Guindy, Anna University

PAST EMPLOYERS

Hindustan Zinc Limited



www.linkedin.com/in/ramanravi2412/



raman.2207024@nitie.ac.in



+91 91161 51941

**PROJECT MANAGEMENT**

- Spearheaded Project Management and execution for the completion of critical projects having a CAPEX of INR 550+cr.
- Commissioned green field project helped final output metal recovery by 2% and eliminated the environmental impact
- Performed Project feasibility analysis to identify bottlenecks and finalization of design & scope of the project
- Created BOQ and optimized the resource in the design phase to ensure the project was within the allocated budget
- Created project schedule with Critical path method to improve project execution and optimize inventory levels on site

**BUSINESS EXCELLENCE**

- Introduced best-in-class process technology and automation in the design phase to improve the efficiency of plant build
- Created stringent Quality assurance terms, Performance Guarantees terms to improve the effectiveness of project execution
- Supported the project commercial department in finalizing the scope and creating the billing schedule
- Instrumental in standardization and digitalization of technical parameters across the project verticals

**REWARDS AND RECOGNITIONS**

- Recognized as "Technical Star 2019-20" in Hindustan Zinc Ltd.
- Recognized among 200 young technical leaders across the Vedanta Groups in 2021

**CERTIFICATIONS**

- Project Management Professional (PMP) from PMI
- Data- Driven supply chain transformation by Prof. David Simchi-Levi (MIT)
- Python for Data Science and Machine Learning Bootcamp from Udemy
- Application of AI robots in Manufacturing & logistics by Prof. S.K Gupta (USC)

**RISHABH SINGH****EXPERIENCE: 72 MONTHS****AUTOMOBILE**

Dynamic and goal driven professional with 6 years of experience in automobile sector with specialization in production planning & control, project management, inventory management & procurements

EDUCATION

B. Tech Chemical Engg.-Motilal Nehru National Institute of Technology, Allahabad

PAST EMPLOYERS

Maruti Suzuki India Limited



www.linkedin.com/in/rishabh-singh-712b42216/



rishabh.2207025@nitie.ac.in



+91 96542 37908

**STRATEGIC PLANNING**

- Partnered with strategic planning group in developing mid to long-term Production Forecast and strategized the Production planning accordingly
- Successfully maintained optimum plant inventory level through MSIL Oracle MRP Module

**PROJECT MANAGEMENT**

- Led cross-functional team in successful planning and execution of BS6 K Series engine trials
- Spearheaded a cost-saving project by developing new architecture in Oracle MRP system leading to monthly saving of INR 20 Crore in inventory carrying cost
- Successfully executed End of Production of S-Cross with minimum material obsolescence in coordination with multiple stakeholders

**PROCUREMENT OF PARTS FOR PRODUCTION**

- Managed a team of 5 members in daily Procurement of more than 20000 parts required for production worth more than INR 30 Crore

**REWARDS AND RECOGNITIONS**

- Awarded for significant contribution in office during COVID Lockdown by MSIL (2020)
- Awarded by Indian National Suggestion Scheme for writing a short poem (2017)

**CERTIFICATIONS**

- Global Online Certification Course on Data-Driven Supply Chain Transformation
- Six Sigma and the Organizations (Advanced)
- Foundations of Digital Marketing and E-Commerce
- MIT Micromaster in Supply Chain Analytics

**SUBHASHISH DAS**

EXPERIENCE: 86 MONTHS

OIL & GAS

A goal-oriented professional having experience in the oil & gas sector in the areas of erection, planning & commissioning of natural gas processing units, project management and execution, client co-ordination and team management

EDUCATION

B.E. Chemical Engg. JNEC, Aurangabad
M.Tech Petroleum Engg. PDPU, Gandhinagar

PAST EMPLOYERS

Deep Industries Ltd.



www.linkedin.com/in/subhashish-das-0234a1148/



subhashish.2207026@nitie.ac.in



+91- 81063 88658

**PROJECT MANAGEMENT**

- Headed a team for all plant-based activities of four green – field projects of natural gas processing units of capacity 1.0 MMSCMD with a CAPEX of INR 750 crore
- Client co-ordination with ONGC to maintain high level of service round the clock
- Recorded zero downtime in operations for a period of three years which resulted in a direct revenue of \$4,140,000 through effective resource management
- Managing vendors and cross-functional teams which provided unperturbed flow of natural gas to the client as per the norms of PNGRB
- Implemented the concept of crashing to complete to get the project operational within the scheduled time as per the NoA
- Streamlined the invoice management system with client's SAP for getting a holistic view of accounts receivable

**OPERATIONS**

- Executed process improvement to two brown-field projects after detailed discussion with client and OEM
- Ensured all work complies with the safety policies of ONGC and DGMS to achieve minimum near miss events and zero accidents
- Strived to maintain the process parameters for smooth operations within acceptable limits as set in the contract SOW

**LEADERSHIP**

- Vouched for the importance of safety with the management and got all on-field employees of Tripura Asset trained on MVT by ONGC

**REWARDS AND RECOGNITIONS**

- Felicitated with the "Best Employee of the Year" award for excellence in team management and project management

**CERTIFICATIONS**

- Data-Driven Supply Chain Transformation from NITIE and MIT
- Supply chain analytics and supply chain planning, Rutgers University

**SUMIT SINGH**

EXPERIENCE: 96 MONTHS

CONSTRUCTION

Agile, results-oriented techno-managerial professional with 7+ years of experience in project management, strategic planning, and product development, equipped with excellent communication skills, work ethics, and possesses a strong sense of leadership with a commendable record of accomplishment

EDUCATION

MBA-Finance (PT), Jamnalal Bajaj Institute of Management Studies (JBIMS)
B.E. Civil Engg. University of Mumbai

PAST EMPLOYERS

Larsen & Toubro
Marathon Group



www.linkedin.com/in/sumit-singh-s2/



sumit.2207027@nitie.ac.in



+91 98337 73473

**PROJECT MANAGEMENT AND LEADERSHIP**

- Successfully managed INR 1400 – 1500 Crores budget high-rise commercial and residential projects and achieved the project scheduled goals
- Managed and led a cross-functional team in logistics, inventory planning, procurement, and development of flagship projects
- Analyzed data on costs, revenues, and profitability to identify improvement areas and develop strategies to reduce expenses and improve working capital
- Optimized project plan leading to a cycle time reduction of 60 days
- Facilitated changes in the design of the flagship project and reduced total project cost of ~ INR 41 lakhs

**PRODUCT DEVELOPMENT AND DIGITAL TRANSFORMATION**

- Developed and launched a product by creating and testing hypotheses about product/market fit, leading to increased revenue by INR 200 Crore
- Facilitated digital transformation of project management workflows which led to reduced project delays by 15%

**OPERATION EXCELLENCE AND STAKEHOLDER MANAGEMENT**

- Implemented Lean/Agile construction to reduce operational inefficiencies and optimize project delivery, led to increased productivity by 12%
- Seasoned in managing expectations and resolving issues with stakeholders in the supply chain to meet the business goals

**ACHIEVEMENTS & AWARDS**

- Dean's List – Jamnalal Bajaj Institute of Management Studies, MBA - Finance (PT)
- Idea and Innovation award for introducing alternative material used in the project

**CERTIFICATIONS**

- Lean Six Sigma Green belt from KPMG
- Digital Product Management from the University of Virginia
- Supply chain Management Specialization from Rutgers University
- Financial Modeling and Valuation from The WallStreet School