



**INDIAN INSTITUTE OF
MANAGEMENT
MUMBAI**





Contents

02

About
IIM Mumbai

03

Chairman's
Message

04

Director's
Message

05

Milestones

06

Programmes
Offered

07

Programme
Details

11

Duration

12

Curriculum

16

Admissions

19

Faculty

23

Recent
Publications

24

Campus

“Creating Transformative Leaders, Driving Change”



Ranked 6th among all Management Institutes in the country by National Institutional Ranking Framework (NIRF) of Ministry of Education for the year 2024, IIM Mumbai, formerly NITIE Mumbai has over the years, earned a distinguished reputation as a catalyst in the transformation of the nation's finestminds into exceptional business leaders.

Located at the Financial Capital of India, IIM Mumbai provides an excellent platform for students who aspire to be tomorrow's leaders. Besides training, IIM Mumbai conducts applied research and undertakes various public and private sector special projects as sponsored research.

Armed with excellent academic resources, backed up by quality pedagogy, IIM Mumbai fosters in the students the capacity for value-based leadership, the aptitude for innovative thinking & confident decision-making, the ability to communicate effectively and helping them collaborate, thus equipping them for a promising future.

The interactive classroom lessons coupled with practical learning experiences, provides the appropriate platform for students to hone their business acumen to take up challenges posed by the real world.

OUR VISION

Spearheading Management Education for Creating Transformative Leaders for Making Positive Social Impact.

OUR MISSION

Impart transformative management education to foster tomorrow's global leaders through innovative pedagogy, research-driven insights, and strategic industry partnerships to catalyze a positive global impact

CORE VALUES



I - Integrating Technology



N - Nurturing Ethical Integrity



S - Sustaining Environmental Sustainability



P - Promoting Efficiency in Operations



I - Igniting Progressive Innovation



R - Resilient Adaptability



E - Embracing Worldwide Collaboration



D - Diversity and Inclusion

From the Chairman's Desk



As you stand at the threshold of the next phase in your academic journey, I extend a warm welcome to the Indian Institute of Management (IIM), Mumbai, where you can embark on a promising future in our distinguished PhD program.

For six decades, our institution has been a beacon of excellence, originally as NITIE and now as IIM Mumbai, and we are now celebrating our Diamond Jubilee, marking a long and successful journey in advancing knowledge, innovation, and nation-building.

IIM Mumbai is dedicated to nurturing the aspirations, dreams, and exceptional talents of the brightest young minds from across the nation. We are here to provide the support you need to achieve new heights of excellence and leadership. Our accomplished alumni have consistently pushed the boundaries of business and entrepreneurship, guiding leading organizations in India and around the world towards remarkable success.

In an ever-evolving and intricate academic landscape, we are committed to equipping you with the skills to be agile, adaptable, and creative thinkers. Our course curriculum is designed to tackle real-world business challenges, and we constantly adapt to stay ahead of global trends. With a strong emphasis on academic and research excellence, complemented by robust industry partnerships, we deliver education that empowers you to generate immediate value and make a substantial impact within your respective organizations.

As a doctoral candidate at IIM Mumbai, you will benefit from the wealth of knowledge and expertise offered by our esteemed faculty members, who are dedicated to teaching in all our academic programs. Our comprehensive courses encompass sector-specific insights, interpersonal skills development, and holistic skill enhancement. These courses are regularly updated to stay in tune with transformative developments and the escalating expectations of the global academic landscape.

However, our commitment to your academic journey doesn't end there. We are deeply committed to shaping you into inclusive, resilient, and influential scholars of the future.

The five years you spend here at IIM Mumbai will serve as a crucial period for you to hone your business acumen, uncover your intellectual potential, dare to dream big, and pave the way forward with confidence and resilience.

I extend my heartfelt wishes for your continued success and a fulfilling academic journey.

Shri. Shashi Kiran Shetty
Chairman, BoG
IIM Mumbai

From the Director's Desk



Indian institute of Management, Mumbai has been one of the thought leaders in management education and research, and partner in the manufacturing renaissance of the Nation. The vision of this great institution is "Spearheading Management Education for Creating Transformative Leaders making positive social impact." Our mission is to Impart transformative management education to foster tomorrow's global leaders through innovative pedagogy, research-driven insights, and strategic industry partnerships to catalyse a positive global impact.

IIM Mumbai has been designated as a key hub for capacity building in advanced research and doctoral studies, aligning with the vision of fostering cutting-edge research laid out by the Ministry of Education (MoE). The institute's vision and activities are meticulously aligned with the current and future needs of the Indian research community. We offer state-of-the-art research facilities and cultivate an environment that fosters creativity, shaping the core identity of our institution.

In today's world, technology and sustainability are intricately connected to the advancement of knowledge. Our doctoral candidates not only evolve into world-class researchers but also emerge as responsible contributors to their academic disciplines. In an era where resilience and adaptability are increasingly important in academia, scholars rely heavily on innovative research techniques to make significant contributions to their respective fields.

Our PhD program at IIM Mumbai is designed to adapt to the evolving needs and dynamics of the research landscape. While we offer a strong foundation in advanced research methods, we recognize the importance of addressing critical areas such as ESG (Environmental, Social, and Governance) and climate change in the context of Indian academia. These areas provide a strategic framework for navigating changing research regulations, seizing research opportunities, and ensuring long-term viability in a world increasingly focused on social responsibility. Our track record of research excellence serves as a testament to the trust that the research community places in us.

IIM Mumbai has been designated as the nodal hub for capacity building in Logistics and Supply Chain Management to promote the PM Gati Shakti National Master plan by the Ministry of Education (MoE). We have been playing an active role in the Viksit Bharat, Skill India and Naya Bharat movement for making India a developed nation by 2047. As we celebrate our diamond Jubilee, we have aligned our vision with Tech driven management education with global outlook to solve India centric problems. We have the best-in-class labs for research and a conducive environment that promotes hands on learning which defines this institution. Our students not only become world class professionals but also socially responsible human beings. We extend a warm welcome to all prospective doctoral candidates to join us at our campus and embark on a rewarding and enriching research experience.

Dr. Manoj Kumar Tiwari
Director
IIM Mumbai

Milestones

1969 •

Executive Development Programmes (**EDP**) and Management Development Programmes (**MDP**) begin

1984 •

Fellow Programme

Launch of Fellow Programme (equivalent to PhD degree) in different areas of Industrial Engineering

1994 •

PGDIM

The first management course begins with an aim of imparting cross functional management education

2013 •

NITIE celebrates **Golden Jubilee**

2021 •

DGMP

Introduction of General Management Programme for Defence Officers (**DGMP**), as an initiative with Ministry of Defence

• 1963

Government of India and ILO establishes **National Institute for Training in Industrial Engineering**

• 1971

PGDIE

NITIE joins Industrial Engineering movement with its first Post Graduate programme

• 1992

Name of the Institute changes to **National Institute of Industrial Engineering**

• 2001

PGDSM

A very niche course to focus on environment and sustainability starts at the dawn of the new century

• 2017

VLFM

Introduction of Post Graduate Program for Executives for Visionary Leadership for Manufacturing (**VLFM**), and Executive Program jointly conducted with IIT Delhi

• 2023

IIM Mumbai

NITIE celebrates Diamond Jubilee. NITIE becomes 21st IIM in the country Renamed to **IIM Mumbai**

Programmes Offered

Doctoral Programme (Ph.D.)

Full Time

The Doctoral Programme is designed to nurture exceptional scholars who delve into the nuanced field of management from a perspective that goes beyond the obvious. This program is dedicated to preparing individuals who will distinguish themselves in their specific research areas by producing high-quality work that meets international standards.

Executive Ph.D. Programme

Full Time

The Programme admits professionally employed persons as Executive Ph.D. Scholars. The research work leading to doctoral degree may be carried out largely in the parent organization under the overall guidance provided by a faculty member of the Institute. The programme encompasses various facets of contemporary Industrial, Business, and Social Issues in Operations and Supply Chain Management, Analytics and Data Science, Organizational Behaviour & Human Resource Management.

Visionary Leadership For Manufacturing (PGPEX-VLFM)

One-Year, Full Time

Comprehensive one-year full-time residential executive diploma programme conducted collaboratively by IIM Mumbai and IIT Delhi. Its primary aim is to prepare the rising leaders for mid and senior-level managerial roles. Graduates of this program are expected to be catalysts of change, possessing the capacity to drive strategic initiatives across various domains, including Operations and Supply Chain Management, Strategic Planning, Business Excellence, and World-Class Manufacturing.

Master of Business Administration (MBA)

Two-Year, Full Time

The design of the MBA programme is centered around arming students with the vital skills and competencies required to secure influential global leadership roles. This program is founded on the belief that exceptional business leaders emerge from immersive, hands-on, and accessible learning settings, rather than from standardized approaches.

Master of Business Administration - Operations and Supply Chain Management (MBA-OSCM)

Two-Year, Full Time

IIM Mumbai's flagship two-year programme, the MBA in Operations and Supply Chain Management is tailored to meet the techno-managerial requirements of Indian industries. This programme prepares students to address issues related to efficiency and productivity across various business domains, including Manufacturing, Supply Chain, Information Systems, Marketing, Finance, and beyond.

Master of Business Administration - Sustainability Management (MBA-SM)

Two-Year, Full Time

The MBA in Sustainability Management prepares prospective managers with the knowledge and skills needed to navigate the complexities of guiding businesses toward Sustainable Development. This program imparts a comprehensive understanding and expertise in various sustainability issues and safety challenges, equipping students with the management tools to develop solutions for these pressing concerns.

Ph.D. Programme Management Team



**Prof. Vivek
Khanzode**
Dean, Academics



Prof. Sumi Jha
Chairperson,
Academic Programmes



**Prof. Sanjeev
Verma**
Chair,
PhD Programme



**Prof. Poonam
Singh**
Co - Chair,
PhD Programme

About the Ph.D Programme

Indian Institute of Management, Mumbai (IIM Mumbai) offers a Ph.D. Level Programme recognized by the Ministry of Education as Doctorate Degree of any Indian University. It is a programme aimed at shaping individuals such that they become competent enough for a career in academics, research, business, and consulting. The Programme was started in the year 1984. The programme is interdisciplinary, covering all areas as mentioned below. The alumni of our Programme are well placed in academics and industry.

The Institute admits Ph.D. Scholars under the Regular Ph.D programme and Executive Ph.D. Programme. Admission will be based on the CAT/GMAT/GATE/UGC-JRF/GRE exam test scores. Institute will conduct written test for screening of qualified candidates with valid test scores of CAT/GMAT/GATE/UGC-JRF/GRE exam. Only qualified candidates in the written test will be considered for further process of research presentation and personal interview. Projects/work experience/research publications in the area of research would be preferred at the time of application.

A scholar works full-time for his/her Ph.D. Degree. He/she receives assistantship from the Institute as per the latest Government guidelines.

Areas of Specialisation

Analytics & Data Science

Economics & Strategy

Finance

Marketing

Operations & Supply Chain Management

Organisational Behaviour & HRM

Sustainability Management

Prospective Candidates

The programme aims to admit individuals with sound academic backgrounds, strong motivation and potential to become excellent researchers at the National and International levels. A candidate can apply under the following categories:

Regular Ph.D. Candidates :

A scholar in this category works full-time for his/her Ph.D. He/she receives an Ph.D. from the Institute as per the latest Ministry of Education guidelines. They must record their daily attendance. They must not take up any employment either full-time or part-time while they are drawing fellowships from the Institute. Academic performance and contribution to institute activities is mandatory for availing fellowship.

Executive Ph.D. Candidates :

A scholar in this category is a professionally employed person who pursues the Ph.D. while continuing their service duties. The institute does not provide any fellowship to such a scholar. The research work leading to the degree may be carried out mainly in the parent organization under the overall guidance provided by a faculty member of the institute.

Eligibility Criteria

Regular Ph.D. Programme

A Master's degree or Two-year Post Graduate Diploma (obtained after completing a Bachelor's degree with 55% marks or equivalent) or a 5-year Integrated Master's degree (obtained after completing higher secondary school in the 10+2 pattern) in any field with 55% marks or equivalent.

(OR)

Professional qualification - CA, CS, CMA (with a minimum of 50% marks) in addition to a Bachelor's degree (with at least 55% marks).

(OR)

A four-year / eight-semester Bachelor's degree with a minimum CGPA of 6.5/10 or comparable grades.

Note that the Bachelor's/ Master's degree or equivalent qualification should be from any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956; or be recognized by the Ministry of Education, Government of India; or possess an equivalent qualification from an institution approved by AICTE.

Candidates in their last year of a Master's/ Bachelor's programme that would qualify them to apply may also apply. Such candidates, if selected, will only be allowed to join the programme provisionally if they submit a certificate latest by May 31, of the year of admission from the Principal/Head of the Department/Registrar or Director of the University/Institute (issued on or before May 31, of the year of admission) stating that they have appeared for the examinations (including practical examinations) in all the subjects required for obtaining the Master's/Bachelor's degree/equivalent qualification. Their admission will be confirmed when they submit mark sheets and a certificate of having completed the Master's/Bachelor's degree/equivalent qualification referred in the certificate issued by the Principal/Registrar of their college/institution. The deadline for submitting Marksheet and the Certificate is December 31, of the year of admission.

Programme Details

EXECUTIVE Ph.D. PROGRAMME

Prospective Candidates

The Institute, admits professionally employed persons as Executive Ph.D. Scholars without any financial assistance. The research work leading to doctoral degree may be carried out largely in the parent organization under the overall guidance provided by a faculty member of the Institute.

Officer/ Executive level employees of All India Services/ Central Government (Ministry of Defence, and all other Ministries and Departments)/ State Governments /Public Sector Undertakings/ Autonomous Bodies

Individuals with rich Managerial experience from reputed Private Organizations. Such Organizations shall be listed in the premier Stock Exchanges and shall have an annual turnover of at least 200 crore rupees.

There would be no residential requirements for such candidates. However, the candidate has to spend at least one week per semester at the institute, interacting with the supervisor(s). During this period, scholars may avail hostel facilities if available on an actual payment basis.

Candidates should preferably have demonstrated research potential through research papers in reputed International Conferences/ Journals/ Patents/ Technology transfer.

Eligibility Criteria - Executive Ph.D

A 1-year/2-semester Master's degree programme (Full Time) with at least 60% marks in aggregate after a 4 year/8-semester Bachelor's degree programme (Full Time) or a 2-year/4-semester Master's degree programme (Full Time) with at least 60% marks after a 3-year Bachelor's degree programme (Full Time), or its equivalent grade wherever grading system is followed. Candidates applying based on Master's degree programme should have at least 2 years of professional experience after master's degree.

(OR)

A candidate seeking admission after a 4-year/8-semester Bachelor's degree programme (Full Time) should have a minimum of 75% marks in aggregate or its equivalent grade on point scale wherever the grading system is followed. Candidates applying based on Bachelor's degree programme should have a minimum of 4 years of professional experience after Bachelor's degree.

Reservation Policy will be followed as per Government of India rules.

The upper age limit is 45 years. For exceptionally brilliant Executive Ph.D. candidates the age limit can be relaxed to 55 years. Candidates should preferably have demonstrated research potential through research papers in reputed International Conferences/ Journals/ Patents/ Technology transfer.

Candidates who meet the above requirements should look out for prospective faculty member(s) from IIM MUMBAI in the area where he/she is interested to apply for his/her Doctoral Programme. A research proposal approved by the prospective Faculty Guide(s) shall be submitted by the candidate at the time of the application.

Duration of the Programme

The duration of the Ph.D. Programme is as follows:

a) The Ph.D. Programme consists of the following stages: Course work, Registration cum Research Proposal seminar, Three Credit Seminars, Synopsis Submission, Thesis submission, and final viva voce examination. Since financial assistance to Ph.D. Scholars is provided for 5 years from the date of admission, it is expected that the Scholar should plan out the research activities so as to complete the research and submit the Thesis during this period.

b) A Ph.D. Scholar may submit his/her Thesis only after a minimum of 2 years from the date of registration. The maximum time period allowed for the submission of the Thesis is 5 years from the date of admission or 4 years from the date of registration, whichever is earlier.

c) If a Ph.D. scholar fails to submit the Thesis within the above upper time limit due to the reasons beyond his/her control, he/she may apply for grant of extension to the Faculty Guide/s. Based on the recommendation of the faculty guide/s, Chair/Joint Chair, Ph.D. Programme will take it to PGP committee for approval through Dean (Academics).

d) In case of grant of extension, the scholar has to pay the re-registration fee of ₹20,000/(Rupees Twenty Thousand only) for the first year along with the payment of annual fee as applicable. The extension for the second year will be permitted only on exceptional cases, with a re-registration fee of ₹40,000/- along with an applicable annual fee. The grant of extension period is limited to a maximum of two years only, after completion of 5 years, without hostel accommodation. The candidature of the Ph.D. will deem to be cancelled on the recommendation of the Faculty Guide in case of no progress is shown by the Ph.D. Scholar, during the extended period without any claim of refund of re-registration fee and annual fees.

e) During the tenure of re-registration, there will not be any waiver of concessions for the reserved category students and the annual fees must be paid, as per the norms of the Institute.

Break or Unauthorised Absence

Any break or unauthorized absence from the programme before registration will lead to the cancellation of admission. Any authorized break or leave of absence will not be counted for the minimum period of 2 years stipulated for submission of the thesis but will be counted in the maximum period of 5 years permissible for submission of the thesis. Any authorized leave of absence from the campus for data collection or questionnaire survey will not be treated as a break in the study. The financial assistance for Ph.D. scholars in such cases will be governed by Government of India Rules and the final decision will be taken by the Director as Chairman, Academic Council.

Requirements for Executive Ph.D. Scholars

Scholars in the Executive Ph.D. programme must allocate adequate time for:

- Regular interaction with their Guide(s) and members of his/her research
- The progress review committee
- Periodical Progress review of research
- Payment of annual tuition fee
- Adequate preparation for seminars, synopsis presentation, and thesis writing.

Curriculum for Regular Ph.D.

The Ph.D. curriculum with stream specific/area-specific electives has been considered to create a course structure with 39 credits. The syllabus of each course is available in the Academic section.

The proposed Ph.D. course structure provides an opportunity for the Scholars to have the breadth of knowledge and flexibility in choosing their courses aligned to the interest of the research. The total core courses will be as follows:

1. Data Science for Managerial Decisions
2. Optimization and Decision Techniques
3. Business Research Methods
4. Microeconomics for Managers
5. Research Design & Academic Writing

13 Courses - 39 Credits

Module 1	5 Courses - 15 Credits	L1 - 2 L2 - 1 L3 - 2
Module 2	4 Courses - 12 Credits	L1 - 1 L2 - 1 L3 - 1 L4 - 1
Module 3	4 Courses - 12 Credits	L1 - 2 L3 - 1 L4 - 1

Summary of Course Distribution among Modules						
Course Level	Total Courses	Total Credit	M1	M2	M3	Type of Course
L1	5	15	2	1	2	PhD Core Courses
L2	2	6	1	1	-	PGP Courses <small>(Courses from domain and other areas)</small>
L3	4	12	2	1	1	Area Courses <small>(Max 4)</small>
L4	2	6	-	1	1	Seminar Presentation
Total	13	39	5	4	4	

Curriculum for Executive Ph.D.

(A) In case of a Master's degree (Full Time – 2 years or equivalent) from any IIMs/ IITs/ NITs or national level, the candidate will have to complete a total of 12 credits within one year from the date of admission.

4 Courses - 12 Credits	Level I	Level II	Level III
	Foundation Courses (Compulsory)	PGP Approved / Online Courses (Electives)	Seminar Based
	1 Course 3 Credits	2 Courses 6 Credits	1 Course 3 Credits

(B) In case of a Master's degree or equivalent in Economics, Commerce, Social Sciences, and Sciences from any recognized University/ Institution, the candidate will have to complete a total of 18 credits within one year from the date of admission.

6 Courses - 18 Credits	Level I	Level II	Level III
	Foundation Courses (Compulsory)	PGP Approved / Online Courses (Electives)	Seminar Based
	2 Courses 6 Credits	3 Courses 9 Credits	1 Course 3 Credits

(C) In the case of Graduates having B.Tech/BE or equivalent degree from IITs/ NITs or other national level institutes, the candidate will have to complete a total of 24 credits within one year from the date of admission.

8 Courses - 24 Credits	Level I	Level II	Level III
	Foundation Courses (Compulsory)	PGP Approved / Online Courses (Electives)	Seminar Based
	3 Courses 9 Credits	4 Courses 12 Credits	1 Course 3 Credits

The credit requirement, as per the course outline, can be completed in the form of a project report and seminar (for continuous evaluation). For the final assessment, Ph.D. scholars shall appear for only the end semester examinations at IIM Mumbai, preferably during the regular examination period. The candidate can enrol for the courses which will be in line with the courses taught at IIM Mumbai or as per the expertise of the TAC members.

Timeline



If the desired progress is not made by the Scholar as per the above timelines, it may lead to the cancellation of his/her admission. The final decision on the removal of a Ph.D. Scholar from the programme or for time extension will be taken by the Director as Chairman, Academic Council.

Grading System

- a) The Scholar must score a minimum of 60% in total to pass a subject.
- b) If a Scholar obtains any grade from A+ to P in every course in a quarter, he/she has completed the credit requirements in that quarter.
- c) The last grade NC is provided to indicate the status of the Scholar in that course. A Scholar who has NC grade in any of the courses has not yet fulfilled the requirements for that course.
- d) When the grade of a Scholar in any course is withheld by the teaching faculty for reasons such as non-submission of assignment or absents from the class test, he/she will be awarded NC grade. After completion of the course requirements, the NC grade will be replaced by the Grade obtained.
- e) A Scholar who is not permitted to appear in the final examination due to a shortage of attendance or due to disciplinary action against him/her will be awarded NC grade. When the Scholar appears in the examination along with the next batch, the NC grade will be replaced by the appropriate grade obtained. When the course is not offered for the next batch, Dean (Academics) may permit an alternate course for the Scholar.
- f) If the Scholar does not respond to repeated reminders by the teaching faculty or academic office, the NC grade will be replaced with the F grade.



Registration of Research Topic

Registration

Each Ph.D. scholar should give a registration cum research proposal seminar (RCRP) before a Thesis Advisory Committee (TAC) consisting of two or more examiners and faculty guide(s). Registration seminar will be given after completion of course works and area comprehensive examination (Modules I, II, and III). The research fellow should submit 3 copies of the registration report. This report will include the following:

Proposed title of the thesis

Objectives of the research

Literature review and gaps identified

Proposed research area and scope of the study

Hypotheses, if any

Framework and usefulness of the proposed research

The methodology proposed for carrying out the research

A list of references.

In case the research Scholar fails to successfully defend his/her research proposal, he/she will be allowed to resubmit the modified research proposal as suggested by the TAC. He/she needs to give a revised seminar based on the modified research proposal. In case he/she fails to defend it the second time, the research fellow will be liable for removal from the programme

Effective Date of Registration

The effective date of registration will be the date of the registration seminar in which the TAC approves the presentation made by the research fellow, provided the research fellow has subsequently submitted his application for registration within the time frame.

Application for Registration

The Scholar must apply for formal registration within one month after successful completion of the registration seminar. The application for registration must be made in the prescribed form and should be accompanied by - Title and summary of the research proposal approved during the registration seminar, and registration fee.

General Regulations

All Ph.D. Scholars are expected to be in continuous touch with their guides and report the progress made from time to time. The TAC can seek a periodical report of the progress of the course work and research work from the candidate. Unsatisfactory progress in research will render the candidate liable to be removed from the programme.

The candidate shall pay the entire prescribed fee as and when it is due.

The Ph.D. scholars will face automatic disqualification and removal from the programme if he/she is found to be admitted to any other doctoral-level programme.

The Institute reserves the right to amend, modify or change regulation(s) as may be necessary, from time to time. All such changes will be binding on the Ph.D. Scholar.

In all matters of interpretation, the decision of the Institute shall be final and binding on the Scholars. Any legal matter related to rules and regulations shall be subject to Mumbai jurisdiction only.



Admissions



Prof. Rakesh D. Raut
Admissions Chair



Prof. T.M. Rofin
Admissions Chair (Designated)

Application Process

Interested and eligible candidates shall apply through ONLINE mode only and register themselves at Admissions Portal on "IIM Mumbai website" during the window of time provided in the advertisement for admission.

Application Fee is Rs.2000/- (Rs.1000/- in case of SC/ST/PWD candidates) plus bank charges as applicable. This fee can be paid online. Application fees are non-refundable.

Instructions to fill the application form are available at "Instructions to Apply Online" at Admissions Portal on the "IIM Mumbai website". At the time of application, all candidates should submit their Research Proposal (Maximum 1500 words). Guidelines for the preparation of research proposals are given on the website.

Website: www.iimmumbai.ac.in/admission-2025

Selection Process

1 The selection of candidates for admission at IIM Mumbai is a three-step process. First, initial screening and shortlisting; second, written test, and third, Research Presentation and Personal Interview.

Candidates applying to the Ph.D. Programme are required to take the Common Admission Test (CAT) or a standard test in lieu of CAT. Candidates applying to the Ph.D. Programme in their Areas can take GRE/GMAT/UGC JRF/GATE in their areas in lieu of CAT.

The validity of the CAT and the other standard test scores are given in the following table. Note that the scores should be valid on the deadline for submission of the application form.

CAT - 5 Years
 GRE - 5 Years
 GMAT - 5 Years
 GATE - 3 Years
 UGC JRF - 3 Years

2 Initial Screening & Shortlisting:

In this first step, candidates are screened from among the candidates:

- Who has submitted the filled-in application form to the Ph.D. Programme and paid the prescribed application fees within the window of time specified, and
- Who fulfills the eligibility criteria for the Ph.D. Programme, and
- Who has passed the qualifying exams with a valid score

Candidates shortlisted for admission process to the Ph.D. Programme at IIM Mumbai will only be intimated by email and/ or on line notification. Individual regret communication will not be sent to applicants. Shortlisted candidates will be called for IIM Mumbai written test, Research Presentation, and Personal Interview (PI) at IIM Mumbai. All shortlisted candidates must attend the written test, Research Presentation, and Personal Interview, otherwise, they shall not be considered for the admission process further. Written test will include multiple choice questions, subjective questions, writing ability section; arithmetic problems, general awareness, data interpretation, verbalability, and logical reasoning.

3 Selection Process for Shortlisted Candidates:

All shortlisted candidates must attend Written test, Research Presentation & Personal Interview. Only qualified candidates in the written test will be considered for further process of research presentation & personal interview. However, the institute reserves the right to change the admission process.

- Written Test
- Research Presentation and Personal Interview

The final merit list shall be prepared based on the performance of the candidates in the different evaluation components.

Fee Structure

Ph.D.

The total programme fees payable by Regular Ph.D. scholars of the current Batch is INR 65,000/- (inclusive of tuition fees of INR 24,000) for the first year and INR 55,000/- second year onwards.

Executive Ph.D.

The total programme fees payable by Executive Ph.D. scholars of the current Batch is INR 1,85,000/- for the first year and INR 1,50,000/- second year onwards.

- Alumni Life Membership to be paid after the defence.

* - Fee from 2nd year onwards to be paid at the beginning of each year till 5th year or till the submission of Thesis, whichever is later.

FINANCIAL ASSISTANCE TO Ph.D. SCHOLARS

Regular Ph.D. full-time scholars qualify for financial assistance and will receive Rupees 37,000/- per month during the 1st and 2nd year of the Ph.D. Programme and Rupees 42,000/- per month during the 3rd, 4th, and 5th years of the Ph.D. Programme as per Ministry of Education guidelines. A grant of up to a maximum of Rupees two lakhs only may be availed for presenting a paper at an International Conference abroad (Subject to Approvals). The amount and duration of scholarships and financial assistance provided to Ph.D. scholars are subject to change from time to time as per Government of India rules.

Faculty

Operations and Supply Chain



Balkrishna Eknath Narkhede

Professor & Chairperson - Infrastructure Planning and Development
DSc(Sc. & Tech.), Ph.D., MTech, BE
Areas of Interest: Industrial Engineering and Manufacturing Systems



Padmanav Acharya

Professor
Ph.D. (IIT KGP), M.Tech (IIT KGP), BE
Areas of Interest: Industrial Engg, System Dynamics, Project Mgmt, Logistics Supply Chain



B. Koteswararao Naik

Professor
Ph.D. (IIT Delhi), MBA, B.Tech
Areas of Interest: Management of Intellectual Property, Managing Creativity & Innovation, Technology Mgmt, Entrepreneurship and Project Mgmt



S K Md. Rauf Iqbal

Professor & Dean - Student Affairs
Ph.D. (Vidhya Sagar University), M.Sc.(University of Calcutta)
Areas of Interest: Ergonomics and Human factors Engineering, Work System Design



L Ganapathy

Area Chair
Professor
Ph.D. (IIT KGP), M.Tech, B.Sc
Areas of Interest: Quantitative Methods, Project Mgmt



V.B Khanapuri

Professor & Dean SRIC
Fellow(NITIE), MBA, BE
Areas of Interest: Project Mgmt, Maintenance Mgmt, BPR & IT



Milind Akarte

Professor
Ph.D. (IIT B), M.Tech (IIT B), BE
Areas of Interest: Industrial Engg, Ops & SCM, Manufacturing Strategy, MCDM, Additive Manufacturing



Vivek Khanzode

Professor & Dean - Planning and Coordination
Ph.D. (IIT KGP), M.Tech.(IIT KGP), BE
Areas of Interest: Operations Mgmt, Lean Manufacturing



Priyanka Verma

Associate Professor
Ph.D. (IIT Kanpur), M.Tech (IIT Kanpur), BE
Areas of Interest: Ops Research, SCM, Facilities Planning, Advanced Optimization Methods, Business Statistics



Ruchita Gupta

Associate Professor
Ph.D. (IIT Bombay), M.Tech, BE
Areas of Interest: Mgmt of Technology, Tech. Diffusion and Adoption, Technology Transfer and Commercialization, Technology Entrepreneurship.



Rakesh D. Raut

Associate Professor
Post Doctorate (LGPP), EPFL Switzerland
Fellow (NITIE), M.Tech, BE
Areas of Interest: Managing Supplier Relations, Partner Selections, Collaborative Network Organization, Logistic Management



Sushmita Narayana Aghalaya

Associate Professor
Fellow(IIM Khozikode), BE
Areas of Interest: Supply Chain Management, Systems & Healthcare



Manupati Vijaya Kumar

Assistant Professor
Ph.D. (IIT KGP), M.Tech, B.Tech
Areas of Interest: Manufacturing Systems, AI and ML, Production Planning & Control, Optimization Techniques, Data Science for Managerial Implications



Ravindra Gokhale

Associate Professor
Ph.D. (IIT B), M.Tech (IIT B), BE
Areas of Interest: Ops Mgmt, Business Statistics, Applied Multivariate Analysis, Supply Chain Mgmt



MS Mahapatra

Assistant Professor
Ph.D. (IIT KGP), M.Tech (IIT KGP), BE
Areas of Interest: Ops Research, SCM,
Multi-Objective Optimization, Business
Statistics, Project Management, ML



Rofin TM

Assistant Professor
Ph.D. (IIT KGP), MBA, B.Tech
Areas of Interest: Operations Mgmt,
Service Operations, Revenue Mgmt



Veepan Kumar

Assistant Professor
Ph.D. (IIT D), M.Tech, BE
Areas of Interest: Industry 4.0, Smart &
Digital Supply Chain, Digital Innovations,
Digital Platforms, Sustainable Business
Practices, Digitalization in Manufacturing &
Supply Chain, Intelligent Manufacturing



Rosalin Sahoo

Assistant Professor
Ph.D. (IIT KGP), M.Tech, B.Tech
Areas of Interest: Logistics 4.0,
Supply Network Modelling,
Metaheuristic Techniques



Nikhil Ghag

Assistant Professor
Ph.D. (IIM M), M.Tech, B.E
Areas of Interest: MSMEs,
Food Supply Chain Management,
Competitiveness, Sustainability



Ramesh Kumar

Assistant Professor
Ph.D. (NITIE), M.Tech, BE
Areas of Interest: Supply Chain
Network Design, Discrete Event Simulation
Modeling, Optimization and Mixed-integer linear
programming Supply Chain Risk Management

Analytics and Data Science



Hema A Date

Professor & Dean Alumni Affairs
Fellow (NITIE), PGDIE (NITIE), B.E.
Areas of Interest: Software Engg,
BI, DSS, e-Business, IT Consulting, AI,
Data Mining, Business Analytics,
Knowledge Mgmt, IT Applications.



Rakesh Verma

Area Chair
Professor
Ph.D. (IIT Kharagpur), M.Sc.
Areas of Interest: Operations Research



Purnima S Sangle

Professor
Ph.D. (University of Indore), M.Sc
Areas of Interest: Business Analytics,
Data Mining, Multi Channel CRM, ERP
Business Value of IT



Debabrata Das

Associate Professor
Programme Chair - MBA (OSCM)
Ph.D. (IIT Bombay)
Areas of Interest: Optimization, Data Analytics,
Supply Chain Analytics, Quick Commerce,
Humanitarian Logistics



Jasashwi Mandal

Assistant Professor
Ph.D. (IIT KGP), M.Sc, B.Sc
Areas of Interest: Operations Research,
Supply Chain Management, Shipping
and Logistics, Maritime Shipping



Amit Kumar Das

Assistant Professor
Ph.D. (IIT KGP), M.Tech (IIT KGP), BE
Areas of Interest: Optimization,
Artificial Intelligence, ML,
Smart Manufacturing



Rony Mitra

Assistant Professor
Ph.D. (IIT KGP), M.Tech (IIT KGP), B.Sc.
Area of Interest: Optimization, Data Analytics,
Credit Risk Management, Supply Chain Finance,
Operation Research

Faculty

Finance, Economics & Strategy



Utpal Chattopadhyay

Area Chair, Professor & Chairperson,
Student Welfare and Hostel Management
Programme Chair - MBA
Ph.D. (Delhi University), M.Sc. (University
of Calcutta)
Areas of Interest: Economics & Strategy



Vijaya Gupta

Professor
Ph.D. (University of Rajasthan), M.Phil, M.A
Areas of Interest: Business Economics,
Agriculture Economics, Environmental
Economics



M. Venkateshwarlu

Professor
Ph.D. (Osmania University), MCom
Areas of Interest: Accounting & Finance



Ajaya Kumar Panda

Associate Professor
Ph.D. (Hyderabad Central University),
MPhil, MA
Areas of Interest: International Finance,
Financial Economics, Applied
Econometrics, Time Series Analysis



KS Ranjani

Associate Professor
Ph.D., MPhil (Commerce),
AICWA, FCA, BCom
Areas of Interest: Accounting and
Finance



Binilkumar AS

Associate Professor
Ph.D. (IIT B), MA
Areas of Interest: Environmental and
Natural Resource Economics, Industrial
Organization, Business Environment,
Public Policy and Systems



Mainak Mazumdar

Associate Professor
Ph.D.(ISEC) , M.Sc (University of
Calcutta) Post Doctoral Experience (Center
of Sciences Humaines, CNRS India)
Area of Interest: Economic Growth and
Regional Disparity, Urbanization in India



Poonam Singh

Associate Professor
Ph.D. (IGIDR), M.Sc
Areas of Interest: Corp. Finance, Corp.
Governance, Competition Policy,
Financial Regulations, Industrial
Organization, Applied Econometrics



Garima Goel

Associate Professor
Ph.D. (IIM Indore), MCom (DSE), BCom(H)
Areas of Interest: Behavioral Finance,
Asset Pricing, Financial Analytics, Climate Risk

Marketing



Manoj Kumar Jha

Professor
Ph.D., MBA, B.E
Areas of Interest: B2B Marketing,
Marketing Strategy, Software
Engineering, MIS



Neeraj Pandey

Professor & Chairperson - Placement
and Branding
Post-Doc (Johns Hopkins University, USA),
Ph.D., MBA
Areas of Interest: B2B Marketing, Pricing,
Services Marketing, Digital Marketing



Sanjeev Verma

Area Chair
Professor
Ph.D. , MBA , PGDCA , B.Sc.
Areas of Interest: Marketing Research,
Marketing Analytics, Consumer Behavior,
Services Marketing



Vartika Srivastava

Assistant Professor
Ph.D., PGDM (IIM-A), B.Tech (IIT KGP)
Areas of Interest: Consumer Behaviour,
Big Data-Driven Consumer Analytics,
Social Media Marketing, Marketing
Engineering and Analytics, Qualitative
& Quantitative Research Methods.

Organisational Behaviour and HRM



D K Srivastava

Professor
Ph.D. (IIT B), M.A (University of Allahabad)
Areas of Interest: Organizational Behaviour and HRM



Upasna A Agarwal

Area Chair
Professor
Ph.D. (IIT Bombay), Masters (Labour Law)
Areas of Interest: Organisation Behaviour, Human Resource Mgmt



Sumi Jha

Professor & Chairperson-Academics
Fellow(NITIE), MBA (HR), B.Sc
Areas of Interest: Competency Mapping, Assessment Centre,



T Prasad

Professor
Ph.D. (Osmania University), M.Com
Areas of Interest: Innovation, Entrepreneurship, Reinventing Higher Education



Megha Gupta

Assistant Professor
Ph.D., IIT Delhi
MA HRM, JMI University
Areas of Interest: Managerial Communication, Gender Sensitization & Awareness, Diversity, Equity & Inclusion



Nikhil K Mehta

Professor
Ph.D. (Nagpur University), MBA (Personnel Management), M. A. (Psychology), B.Pharm
Areas of Interest: Human Communication, Ethics

Sustainability Management



Anju Singh

Professor
Ph.D. (IIT Bombay)
Areas of Interest: Sustainable Business Development, Life Cycle Assessment, Design for Environment, Corporate Social Responsibility



Shirish Sangle

Professor & Dean - Faculty Affairs
Ph.D. (Indore), M. Tech, M.Sc.
Areas of Interest: Business Strategies for Sustainability, Adoption and Diffusion of Cleaner Technologies, Stakeholder Engagement and Strategic CSR



Seema Unnikrishnan

Professor
Programme Chair, MBA(SM)
Fellow (NITIE), MSc,
PGD (Environmental Law)
Areas of Interest: Environmental Mgmt, Environmental Legislation, Air Quality Mgmt



Shankar Murthy

Area Chair
Professor & Dean - Academics
Ph.D. (IIT Bombay), M.E (Env. Engg.), B.E (Civil)
Areas of Interest: Environmental Engg & Mgmt, Industrial Waste & Water Mgmt



Hema Diwan

Associate Professor
Ph.D., M.Sc(Environmental Sc.), B.Sc
Areas of Interest: Environmental & Sustainability Management, Pollution Control & Mgmt



Vidyadhar V. Gedam

Associate Professor
Ph.D. (ACSIR, Delhi), Diploma (Industrial Safety), M.Tech(NIT Karnataka), B.E
Areas of Interest: Water quality & Waste management, Sustainable Development

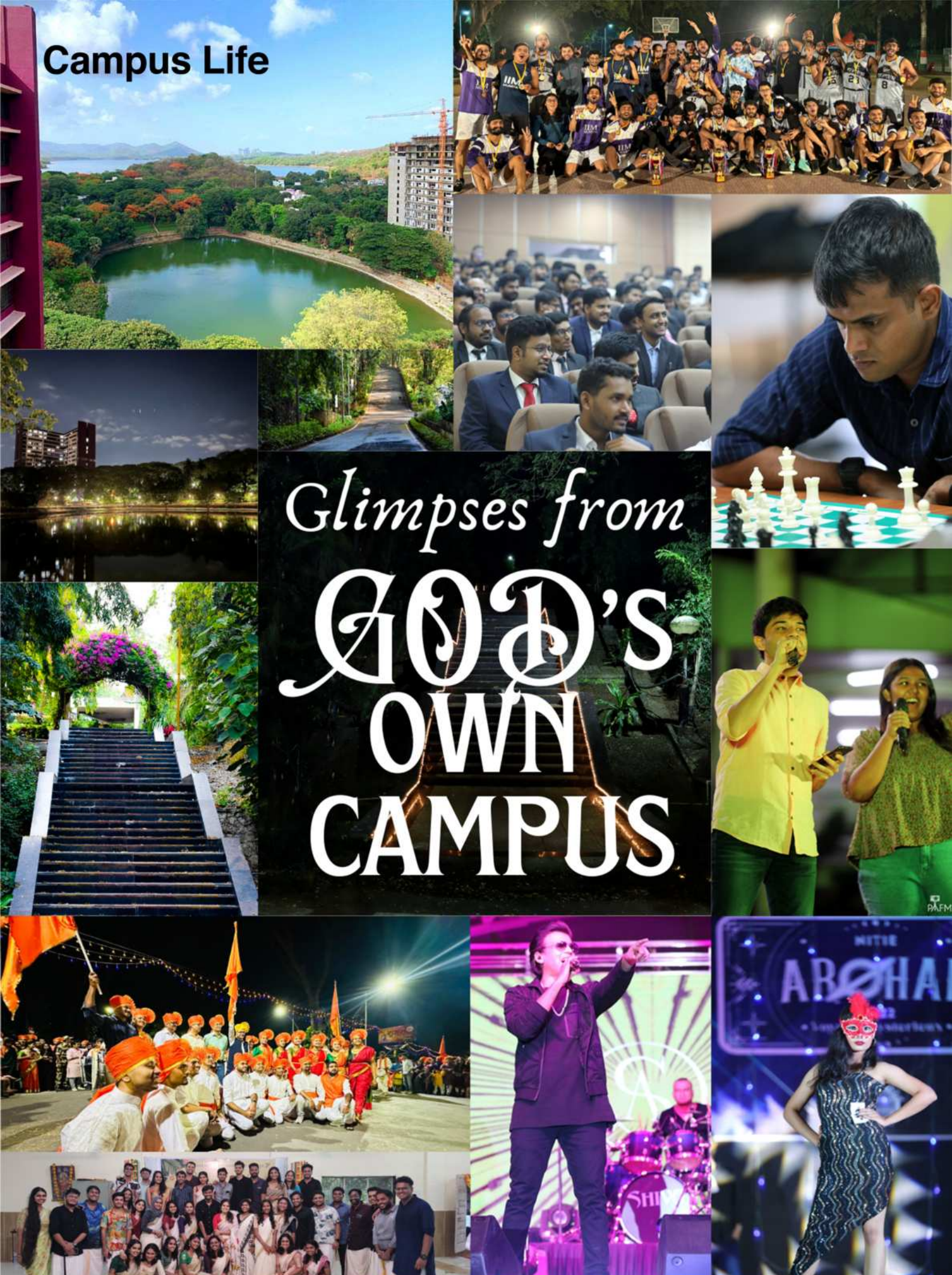
Recent Publications

- 1) Chandra, S., Verma, S., Lim, W. M., Kumar, S., & Donthu, N. (2022). Personalization in personalized marketing: Trends and ways forward. *Psychology & Marketing*, 39(8), 1529-1562. (Impact factor- 5.507, ABDC-“A”, SJR-Q1).
- 2) Chandra, S., & Verma, S. (2023). Big data and sustainable consumption: a review and research agenda. *Vision*, 27(1), 11-23. (ABDC- “C”)
- 3) Ghuge, S.*, Dohale, V., & Akarte, M. (2022). Spare part segmentation for additive manufacturing—A framework. *Computers & Industrial Engineering*, 169, 108277. DOI: 10.1016/j.cie.2022.108277. (ABDC – A), (AJG – 2), (IF –7.9), (Cite Score- 11.9), (Quartile – Q1).
- 4) Dhingra, S., Raut, R., Gunasekaran, A., Rao Naik, B. K., & Masuna, V. (2023). Analysis of the challenges for blockchain technology adoption in the Indian health-care sector. *Journal of Modelling in Management*. (ABDC - 'C', Impact Factor - 4.9, Scopus indexed)
- 5) Dhingra, S., Raut, R. D., Yadav, V. S., Cheikhrouhou, N., & Naik, B. K. R. (2023). Blockchain adoption challenges in the healthcare sector: a waste management perspective. *Operations Management Research*, 1-19. (ABDC - 'C', Impact Factor - 9, Q1)
- 6) Chaturvedi, R., Verma, S., Das, R., & Dwivedi, Y. K. (2023). Social companionship with artificial intelligence: Recent trends and future avenues. *Technological Forecasting and Social Change*, 193, 122634.
- 7) Chaturvedi, R., Verma, S., Ali, F., & Kumar, S. (2023). Reshaping Tourist Experience with AI-Enabled Technologies: A Comprehensive Review and Future Research Agenda. *International Journal of Human–Computer Interaction*, 1-17.
- 8) Chaturvedi, R., & Verma, S. (2023). Opportunities and Challenges of AI-Driven Customer Service. *Artificial Intelligence in Customer Service: The Next Frontier for Personalized Engagement*, 33-71.
- 9) Chaturvedi, R., & Verma, S. (2022). Artificial Intelligence-Driven Customer Experience: Overcoming The Challenges. *California Management Review Insights*.
- Lim, W. M., Kumar, S., Verma, S., & Chaturvedi, R. (2022). Alexa, what do we know about conversational commerce? Insights from a systematic literature review. *Psychology & Marketing*, 39(6), 1129-1155.

Conference Papers

1. Chaturvedi, R., Verma, S., Srivastava V, Mulay A. The Moderation Effect of Digital Nudges on Urge to Buy Impulsively. *INFORMS Marketing Science Conference 2023*, Miami, USA.
2. Chaturvedi, R., Srivastava V, Verma, Srinath, S. Hey Alexa, Help me purchase! Examining the Customer Experience with Conversational Agents in developing the Purchase Intention. *AMA summer academic conference 2023*, Sanfancisco, USA.

Campus Life





Location Advantage:

IIM Mumbai's location in the vibrant financial capital of India provides numerous advantages to its students. The proximity to corporate hubs facilitates valuable industry exposure through internships and networking, while the city's diverse and international character enhances global perspectives. Access to top industry talent, a thriving entrepreneurial ecosystem, and extensive cultural and recreational opportunities make Mumbai an ideal place for learning and personal growth. The city's well-connected transportation infrastructure ensures accessibility, and its dynamic philanthropic scene fosters social responsibility. Moreover, the cultural diversity, pleasant climate, and abundant networking opportunities all contribute to a holistic educational experience that uniquely positions students for success in the business world.

Campus Attractions:

Nestled amidst the bustling city of Mumbai, our campus provides a tranquil retreat with lush green landscapes.

Three hostel blocks, including one of the tallest hostel buildings and a MDP building for the executives

Multimedia enabled classrooms

Sports & Recreational Facilities

Full-Fledged Library with access to online databases and journals

Reaching IIM Mumbai

Nearest Major Railway Stations:

Chhatrapati Shivaji Maharaj Terminus (CST): Located in the heart of Mumbai, CST is one of the busiest railway stations in the city. IIM Mumbai is easily accessible from CST, and you can reach the campus by road in approximately 40 minutes.

Lokmanya Tilak Terminus (LTT): LTT is another major railway station in Mumbai, and it offers good connectivity to IIM Mumbai. The campus is approximately a 20-minute drive from LTT.

Andheri Railway Station: Andheri is one of the key suburban railway stations in Mumbai. From Andheri, you can reach IIM Mumbai by road in about 25 minutes.

Nearest Airport:

Chhatrapati Shivaji International Airport (BOM): Mumbai's international airport, BOM, is the primary gateway to the city. IIM Mumbai is located approximately 5.5 km from the airport, and you can reach the campus in around 20 minutes by road.



All inquiries should be directed to

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