



**भारतीय प्रबंधन संस्थान मुंबई**  
**INDIAN INSTITUTE OF**  
**MANAGEMENT**  
**MUMBAI**

**MBA PROGRAMME**  
**BROCHURE**  
**2025**



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# “Creating Transformative Leaders, Driving Change”

**nirf** Rank-6

NIRF India Rankings 2024 : Management

**AACSB**

Business Education Alliance

Member

Ranked 6<sup>th</sup> among all Management Institutes in the country by National Institutional Ranking Framework (NIRF) of Ministry of Education for year the 2024, IIM Mumbai, formerly NITIE Mumbai has over the years, earned a distinguished reputation as a catalyst in the transformation of the nation's finest minds into exceptional business leaders.

Located at the Financial Capital of India, IIM Mumbai provides an excellent platform for students who aspiring to be tomorrow's leaders. Besides training, IIM Mumbai conducts applied research and undertakes various public and private sector special projects as sponsored research.

Armed with excellent academic resources, backed up by quality pedagogy, IIM Mumbai fosters in the students the capacity for value-based leadership, the aptitude for innovative thinking & confident decision-making, the ability to communicate effectively and helping them collaborate, thus equipping them for a promising future.

The interactive classroom lessons coupled with practical learning experiences, provides the appropriate platform for students to hone their business acumen to take up challenges posed by the real world.

## OUR VISION

Spearheading Management Education for Creating Transformative Leaders for Making Positive Social Impact.

## OUR MISSION

Impart transformative management education to foster tomorrow's global leaders through innovative pedagogy, research-driven insights, and strategic industry partnerships to catalyze a positive global impact

## CORE VALUES



**I - Integrating Technology**



**N - Nurturing Ethical Integrity**



**S - Sustaining Environmental Sustainability**



**P - Promoting Efficiency in Operations**



**I - Igniting Progressive Innovation**



**R - Resilient Adaptability**



**E - Embracing Worldwide Collaboration**



**D - Diversity and Inclusion**

# From the Chairman's Desk



The world beckons; and as you stand on the threshold of possibilities gearing up to explore your life's calling, I welcome you to step into a future full of promise at the Indian Institute of Management (IIM) Mumbai.

At IIM Mumbai, we take pride in creating leaders who steer the disruption and drive the future of services and manufacturing with technology powered innovation. Envisioned to be a beacon of transformative thought and leadership for the industry, this Institute has come a long way since its inception in 1963, when it was known as NITIE.

Here, we nurture the aspirations and in-born talent of our students to enrich their capabilities and enable them to achieve their full potential. Through a robust curriculum, wide ranging extra-curricular activities, industry-academia partnerships, distinguished faculty, and collaborations with foreign universities, we are here to be the guiding force to help our aspiring leaders chart the path to excellence and leadership.

A testament to our collective forward strides is our ascend on the prestigious National Institutional Ranking Framework (NIRF) rankings, which is conducted annually. We achieved the sixth place among institutions that offer Management education, and are today among the top institutions in the country. However, for us at IIM Mumbai, excellence is a continuous pursuit, and we aspire to keep striving to reach new horizons to become one of the finest institutions India has to offer the world.

IIM Mumbai prides itself on creating professionals of the highest calibre. Our alumni have consistently driven success in leading organizations both in India and globally, and contributed to the global good as well as growth of our nation. Here's your chance to carry this legacy forward.

We believe our students are our future, and we are committed to augmenting your capabilities to become inclusive, resilient, and visionary leaders who will help power India's transformation from a fast developing nation to a developed nation.

Wishing you a fulfilling and successful journey of growth.

**Shri. Shashi Kiran Shetty**  
Chairman, BoG  
IIM Mumbai

# From the Director's Desk



Indian Institute of Management, Mumbai has been one of the thought leaders in management education and research, and partner in the manufacturing renaissance of the Nation. The vision of this great institution is "Spearheading Management Education for Creating Transformative Leaders making positive social impact." Our mission is to impart transformative management education to foster tomorrow's global leaders through innovative pedagogy, research-driven insights, and strategic industry partnerships to catalyse a positive global impact.

Our MBA programmes have been catering to the changing industry needs and dynamics. Along with general management, operations and supply chain management and sustainability management are integral for businesses, as they offer a strategic framework to navigate evolving regulations and seize market opportunities. The placement figures over the years are a live testimony to the trust that the industry has reposed on us.

IIM Mumbai has been designated as the nodal hub for capacity building in Logistics and Supply Chain Management to promote the PM Gati Shakti National Master plan by the Ministry of Education (MoE). We have been playing an active role in the Viksit Bharat, Skill India and Naya Bharat movement for making India a developed nation by 2047. The Institute has spearheaded the initiative and prepared the policy document for "Future Talent Requirement in Logistics." As we celebrate our diamond Jubilee, we have aligned our vision with Tech driven management education with global outlook to solve India centric problems. We have the best-in-class labs for research and a conducive environment that promotes hands on learning.

With resilience becoming the new normal in today's world, industries are heavily relying on top notch management techniques not just to improve productivity but also to generate best practices that would equip companies to deal with competition. Since its inception, IIM Mumbai has always been the forerunner in supporting industries in solving their complex problems through industry outreach activity. We have launched several online/hybrid and offline courses to cater to the emerging analytical and managerial needs of the industries in collaboration with many leading business houses. Our Global online Programmes in collaboration with thought leaders from reputed institutions from across the world covering different aspects of tech driven management have achieved immense popularity leading to great social and professional impact.

Every year, young graduates with big dreams to scale greater heights enter this prestigious institution and step out with flying colours into the corporate world as game changers. Packed with confidence and great ambitions, they bid farewell to IIM Mumbai carrying along with them beautiful memories that they would cherish for a lifetime. We extend a warm welcome to all the aspiring students to come join us at our god's own campus and relish two years of enriching learning experience.

**Dr. Manoj Kumar Tiwari**  
Director  
IIM Mumbai

## Milestones

- 1963**  
Government of India and ILO establishes **National Institute for Training in Industrial Engineering**
- 1969**  
Executive Development Programmes (**EDP**) and Management Development Programmes (**MDP**) begin
- 1971**  
**PGDIE**  
NITIE joins Industrial Engineering movement with its first Post Graduate programme
- 1984**  
**Fellow Programme**  
Launch of Fellow Programme (equivalent to PhD degree) in different areas of Industrial Engineering
- 1984**  
**PGDIM**  
The first management course begins with an aim of imparting cross functional management education
- 1992**  
Name of the Institute changes to **National Institute of Industrial Engineering**
- 1994**  
**PGDIM**  
The first management course begins with an aim of imparting cross functional management education
- 2001**  
**PGDSM**  
A very niche course to focus on environment and sustainability starts at the dawn of the new century
- 2013**  
NITIE celebrates **Golden Jubilee**
- 2017**  
**VLFM**  
Introduction of Post Graduate Program for Executives for Visionary Leadership for Manufacturing (**VLFM**), and Executive Program jointly conducted with IIT Delhi
- 2021**  
**DGMP**  
Introduction of General Management Programme for Defence Officers (**DGMP**), as an initiative with Ministry of Defence
- 2023**  
**IIM Mumbai**  
NITIE celebrates Diamond Jubilee. NITIE becomes 21st IIM in the country Renamed to **IIM Mumbai**

# Programme Details

## Academic Programme Management Team



**Prof. Vivek Khanzode**  
Dean, Academics



**Prof. Sumi Jha**  
Chairperson,  
Academic Programmes



**Prof. Rakesh Raut**  
Admission Chair



**Prof. Rofin T M**  
Admission Chair,  
Designate

# Programmes Offered

## Master of Business Administration (MBA)

Two-Year, Full Time

The design of the MBA programme is centered around arming students with the vital skills and competencies required to secure influential global leadership roles. This program is founded on the belief that exceptional business leaders emerge from immersive, hands-on, and accessible learning settings, rather than from standardized approaches.

## Master of Business Administration - Operations and Supply Chain Management (MBA-OSCM)

Two-Year, Full Time

IIM Mumbai's MBA in Operations and Supply Chain Management is tailored to meet the techno-managerial requirements of industries. This program focusses on creating transformative operations and supply chain leaders through imparting next-generation strategies for making organizations more agile and responsive. The program offers a comprehensive understanding of domains- Supply Chain, Operations, Manufacturing, Project Management, Economics, Strategy, Finance etc.

## Master of Business Administration - Sustainability Management (MBA-SM)

Two-Year, Full Time

The MBA in Sustainability Management prepares prospective managers with the knowledge and skills needed to navigate the complexities of guiding businesses toward Sustainable Development. This program imparts a comprehensive understanding and expertise in various sustainability issues and safety challenges, equipping students with the management tools to develop solutions for these pressing concerns.

## Doctoral Programme (Ph.D.)

Five-Year, Full Time

The Doctoral Programme is designed to nurture exceptional scholars who delve into the field of management from a research perspective that goes beyond the obvious. This program is dedicated to preparing individuals who will distinguish themselves in their specific research areas by producing high-quality work that meets international standards.

## Visionary Leadership For Manufacturing (PGPEX-VLFM)

One-Year, Full Time

Comprehensive one-year full-time residential executive diploma programme conducted collaboratively by IIM Mumbai and IIT Delhi. Its primary aim is to prepare the rising leaders for mid and senior-level managerial roles. Graduates of this program are expected to be catalysts of change, possessing the capacity to drive strategic initiatives across various domains, including Operations and Supply Chain Management, Strategic Planning, Business Excellence, and World-Class Manufacturing.

# Master of Business Administration (MBA)



MBA programme at IIM Mumbai, offers a distinctive blend of management expertise complemented by a strong technical foundation. Beyond classroom instruction, we provide students with a rich array of learning opportunities, including live case studies, competitive events, seminars, group discussions, and panel sessions featuring industry leaders. Our commitment extends beyond academics to instilling enduring values and principles that will guide our students throughout their lives, nurturing them into responsible global citizens. The MBA programme shapes multi-talented individuals with a specialized focus on navigating the complexities of the interconnected global economy. Since 1994, this programme has consistently produced exceptional managers, and we remain dedicated to this mission.

**Prof. Utpal Chattopadhyay**  
Programme Chair, MBA

## About the MBA Programme

India boasts a rich legacy of professional management education, and IIM Mumbai, formerly NITIE, stands as a pioneer with a long-standing history of offering a two-year full-time programme. Our MBA programme is designed to nurture young managers who excel not only in designing efficient processes and systems but also in effectively managing critical resources for achieving business goals. What sets this programme apart is the remarkable alumni network, extensive collaborations, and impactful sponsored research initiatives that make it truly exceptional in the country.

Our MBA programme combines classroom learning with immersive industry internships and integrates various microcredit courses to enhance industry relevance. With a strong emphasis on analytics and related areas to align with industry demands, this programme also places great importance on developing interpersonal skills, equipping students to effectively manage both customers and team members. Structured as a comprehensive general management programme, our MBA programme takes a holistic approach to business education, distinguishing it from other management programmes available today. The MBA programme offers a rigorous and professional educational experience within a collaborative learning environment. The curriculum is thoughtfully designed with input from our esteemed faculty, recruiters, alumni, and students. Our dynamic and high-energy learning environment prioritizes the practical application of skills in complex real-world business scenarios, fostering an atmosphere of innovation and empowering students to emerge as effective leaders with the potential to transform organizations.

## Programme Details

### PROGRAMME STRUCTURE

#### MODULE 1 (Jun-Aug)

1. Data Science for Managerial Decisions
2. Operations Management
3. Marketing Management
4. Financial Reporting & Accounting
5. Microeconomics for Managers
6. Managerial Communication
7. Gender Sensitisation and Awareness (Microcredit)

#### MODULE 2 (Sep-Dec)

1. Supply Chain Management
2. Applications of AI & ML Techniques
3. Corporate Finance
4. Managing Workplace Behaviour
5. Sustainable Development for Business
6. B2B Marketing

#### MODULE 3 (Jan-Mar)

1. Project Management
2. People Management
3. Business Research Methods
4. Macroeconomics
5. Optimization and Decision Techniques
6. Innovation and Entrepreneurship Lab

#### MODULE 4 - Summer Project (April-May)

#### MODULE 5 (Jun-Aug)

1. Leadership Development
  2. Strategic Management
- Electives I,II,III,IV  
2 Microcredit Courses

#### MODULE 6 (Sep-Dec)

- Electives V,VI,VII,VIII,IX  
2 Microcredit Courses

#### MODULE 7 (Jan-Mar)

- Electives X,XI,XII  
2 Microcredit Courses  
3 Global Online Courses  
Capstone Project

# Master of Business Administration- Operations and Supply Chain Management (MBA-OSCM)



The MBA in Operations and Supply Chain Management programme at IIM Mumbai is designed to equip students with the skills and knowledge necessary to thrive in today's dynamic and interconnected global business environment. Students will gain hands-on experience with advanced analytical tools, enabling them to solve complex problems and make strategic decisions with confidence. Additionally, the programme prepares students to navigate and manage supply chain disruptions, building resilience and ensuring the continuity of operations.

At IIM Mumbai, there is a commitment to creating transformative leaders who are not only adept at navigating complex supply chain challenges but also dedicated to making a positive social impact. The curriculum, aligned with the institute's vision and mission, emphasizes advanced analytical skills, ethical leadership, and a global business perspective.

By joining this programme, students will gain access to cutting-edge research, innovative teaching methods, and invaluable industry partnerships. Graduates will be prepared to lead with integrity, drive sustainable business practices, and contribute to the global supply chain community. We look forward to seeing you at IIM Mumbai, where your journey to becoming a transformative leader begins.

**Prof. Debabrata Das**  
Programme Chair, MBA-OSCM

## About the MBA-OSCM Programme

Operations and Supply Chain Management is the critical component of every business delighting the customers. A well-managed supply chain can remodel the business and its market position by reducing inventory holding costs, logistics costs, and other supply chain operations costs. IIM Mumbai has transformed its renowned two-year management program, which began in 1971, into a specialized MBA in Operations and Supply Chain Management. The program focuses on creating transformative global leaders with techno-managerial expertise and competence in operations and supply chain. The programme is meticulously designed to provide students with advanced problem-solving approaches (through experiential learning) to address the diverse array of challenges encountered in the industrial landscape today. It enables the graduates to excel in operations & supply chain along with diverse functional domains like Manufacturing, Project Management, Marketing, HR and Finance.

The curriculum seamlessly integrates industry-relevant, emerging technologies, and emphasizes on data driven decision making through a range of electives and global courses. Admission to the MBA program involves a rigorous selection process, including a valid CAT score. Students can expect a challenging and professional education, a collaborative learning environment with specialized offerings tailored to market needs integrating with latest techniques of Analytics, Artificial Intelligence and Machine Learning.

## Programme Details

### PROGRAMME STRUCTURE

#### MODULE 1 (Jun-Aug)

1. Data science for Managerial Decisions
2. Operations Management
3. Supply Chain Management
4. Marketing Management
5. Financial Reporting & Accounting
6. Managerial Communication
7. Gender Sensitisation and Awareness (Microcredit)

#### MODULE 2 (Sep-Dec)

1. Optimization and Decision Techniques (Operations Research)
2. Microeconomics for Managers
3. Application of AI & ML Techniques
4. Managing Workplace Behaviour
5. Purchasing and Supply Management
6. Corporate Finance
7. B2B Marketing (compulsory microcredit)

#### MODULE 3 (Jan-Mar)

1. Business Intelligence and Decision Modelling
2. Project Management
3. Systems Analysis and Management
4. Warehouse Management
5. People Management
6. Logistics Management
7. Innovation and Entrepreneurship Lab

#### MODULE 4 - Summer Project (April-May)

#### MODULE 5 (Jun-Aug)

1. Sustainable Development for Business
  2. Operations Strategy
- Electives I,II,III,IV  
2 Microcredit Courses

#### MODULE 6 (Sep-Dec)

- Electives V,VI,VII,VIII,IX  
2 Microcredit Courses

#### MODULE 7 (Jan-Mar)

- Electives X,XI,XII  
2 Microcredit Courses  
3 Global Online Courses  
Capstone Project

# Master of Business Administration- Sustainability Management (MBA-SM)



Climate change is a harsh reality staring us in the face as it has started to have a visible impact. The Government of India also acted positively with the pledge of Net Zero by 2070. Businesses as well as society at large acknowledge the need to assume our responsibility for the sustainable management of the economy and the environment. MBA in Sustainability Management equips future Managers with the knowledge to manage the challenges in steering businesses on the path of effective Environmental, Social, and Governance implementation. It offers understanding and expertise on a broad range of Subjects on various sustainability issues and safety challenges we face and the management tools to come up with solutions to address these issues. The Course Content is designed to meet the industry needs. It has extensively covered topics on Industrial Sustainability Management to equip students to develop integrated professional skills needed to solve real-world challenges preparing them for management and leadership positions in Multinational Corporations, Governments, Leading Consulting firms, and NGOs. We are convinced that future managers need to understand the world and context in which they operate before implementing viable solutions.

**Prof. Seema Unnikrishnan**  
Programme Chair, MBA-SM

## About the MBA-SM Programme

This reputed Programme equips students with the acumen to drive positive change and pioneer sustainable innovations for Business. Our program, a trailblazer in South Asia since 2001, consistently draws dedicated students committed to advancing sustainability. Crafted with inputs from accomplished alumni and industry experts, our curriculum seamlessly integrates managerial and technical perspectives, preparing our graduates to adeptly weave ESG and Safety into the fabric of a business organization's value chain. The MBA in sustainability management will enable students to:

- \* Seamlessly integrate Operations, Supply Chain Management, and Business Strategy with Sustainability, Environmental Management, Safety Management, and Corporate Social Responsibility, all guided by comprehensive ESG frameworks.

- \* Explore the realm of Environmental and Social Laws and Policies and ESG Analytics, empowering you to make discerning decisions that align seamlessly with Environmental, Social, and Governance (ESG) principles, ensuring responsible corporate behaviour

- \* Delve into the world of GHG accounting and Sustainable Finance, discovering how to allocate capital to projects and initiatives that not only yield financial returns but also contribute to a greener and more equitable world. Embrace the Circular Economy, mastering the art of designing Life cycle assessment based closed-loop systems that minimize waste and optimize resource utilization.

## Programme Details

### PROGRAMME STRUCTURE

#### MODULE 1 (Jun-Aug)

1. Data Science for Managerial Decisions
2. Operations Management
3. Marketing Management
4. Financial Reporting & Analysis
5. Microeconomics for Managers
6. Sustainable Development for Business
7. Gender Sensitisation and Awareness (Microcredit)

#### MODULE 2 (Sep-Dec)

1. Managerial Communication
2. Corporate Finance
3. Supply Chain Management
4. Managing the Workplace Behaviour
5. Applications of AI & ML Techniques
6. Project Management
7. B2B Marketing (compulsory microcredit)

#### MODULE 3 (Jan-Mar)

1. Environmental Law & Policy
2. People Management
3. Process Safety Management
4. Optimization and Decision Techniques (Operations Research)
5. Circular Business Models
6. Innovation & Entrepreneurship Lab

#### MODULE 4 - Summer Project (April-May)

#### MODULE 5 (Jun-Aug)

1. ESG Frameworks and Standards
  2. Sustainable Strategic Management
- Electives I,II,III,IV  
2 Microcredit Courses

#### MODULE 6 (Sep-Dec)

- Electives V,VI,VII,VIII,IX  
2 Microcredit Courses

#### MODULE 7 (Jan-Mar)

- Electives X,XI,XII  
2 Microcredit Courses  
3 Global Online Courses  
Capstone Project

# Wide Range of Electives

## OPERATIONS AND SUPPLY CHAIN MANAGEMENT

Mandatory basket for MBA (OSCM)

- Cyber Risk Analytics In Supply Chain
- Decision Modeling for Technology Transfer and Acquisition
- Facility Layout, Planning, and Design
- Flexible Manufacturing System
- Industrial Design and Human Factors
- Innovative Packaging
- International Operations Management
- Inventory Management
- Lean Manufacturing and Services
- Managing Operations in Additive Manufacturing
- Management of Intellectual Property
- Manufacturing Modelling - Quantitative Approach
- Manufacturing Planning and Control Systems
- Manufacturing Strategy
- Manufacturing System Design
- Methods of Manufacturing Improvement
- Modelling and Managing Technology Decisions in Supply Chain
- Operations Strategy
- Policy Analysis and System Dynamics Modelling
- Procurement and Materials Management
- Quality Engineering and Management
- Services Operation Management
- Simulation Modelling and Analytics
- Strategic Procurement

## SUSTAINABILITY MANAGEMENT

Mandatory Basket for MBA (SM)

- Business Continuity Planning
- Circular Economy and Circular Business Models
- Design Thinking and Sustainability
- ESG Analytics
- ESG Performance Management

- Energy Efficiency & Climate Change
- Environmental Impact Assessment
- ISO Family of Standards
- Occupational Health & Safety
- Product Development and Sustainability
- Strategic CSR
- Supply Chain Analytics
- Sustainable Communication & Reporting
- Sustainable Operations Management
- Sustainable Strategy and Organizational Capability
- Sustainability Leadership Development

## BUSINESS ANALYTICS

- Agile Business through Digital Transformation
- Big Data Analytics
- Blockchain and its Applications
- Business Analytics using Data Mining
- Business Intelligence, Decision Support System & AI Applications
- Business Process Management for Risk and Performance Management
- Business Value of Digitization
- Cloud Computing for Business
- Computer Intelligence and Nature Inspired Algorithms
- Data Analytics and Knowledge Management
- Data Privacy and Technology
- Data Structure and Algorithm with Python Programming
- Deep Learning and Industrial Applications
- Digital Customer Relationship Management
- Digital Strategy
- E-Commerce System for Business
- Emerging Technologies in Operations and Supply Chain Management

- Enterprise Resource Planning
- Forecasting Methods and Applications
- Game Theory and its Applications
- Healthcare Analytics
- Information Systems for Manufacturing Asset Management
- IoT for Industrial Applications
- IT Consultancy Management
- IT Risk Management
- Large Scale Optimization
- Managing Digital Transformation in the Enterprise
- Multi-Objective Optimization
- Reinforcement Learning: Theory and Applications
- Stochastic Optimization
- Supply Chain Analytics
- Transforming Business with Artificial Intelligence

## ECONOMICS & STRATEGY

- Behavioural Economics
- Business Analysis and Econometric Applications
- Cost-Benefit Analysis
- Digital Economics and Strategy
- Economics of Regulation and Competition Policy
- Economics of Retailing and Distribution
- Economics of Strategy
- Energy Markets and Pricing Strategies
- Environmental Economics
- Game Theory for Public Policy and Strategy
- Global Competitiveness
- Global Trade and Institutions
- Growth and Development Economics
- Impact Evaluation of Public Policy
- Indian Economy

- Industrial Organization
- Information Economics
- Institutional Economics
- International Business Strategies
- Macroeconomics
- Market Design
- Public Finance and Governance Strategies
- Public Policy Analytics
- Public Systems and Policy
- Rural Business Management and Policy
- Social Choice Theory and Welfare Economics
- Social Network Analysis for Strategic Decision Making
- Strategic Management in the Public Sector
- Sustainability Economics and Policy

## FINANCE

- Advanced Financial Reporting and Analysis
- Applied Econometrics
- Asset Pricing
- Derivatives and Financial Modelling
- Entrepreneurial Finance
- FinTech and Analytics
- Financial Analytics and Modelling
- Financial Risk Analytics
- Financial Risk Management
- Financial Time Series Modelling
- Fixed Income Portfolio Management
- Infrastructure and Project Finance
- International Financial Management
- Investment Strategies and Portfolio Management
- Machine Learning in Finance

- Mergers, Acquisitions and Valuation
- Quantitative Finance
- Strategic Cost Management
- Supply Chain Finance
- Sustainable Finance and Climate Change

## MARKETING

- Advertising
- Brand Management
- Consumer Behavior
- Digital Marketing
- Green Marketing
- Growth Marketing
- Healthcare Analytics
- Innovative Packaging
- International Marketing
- Marketing and Society
- Marketing for Hi-Tech Products
- Marketing Research
- Neural Marketing
- Pricing of Products and Services
- Retail Management
- Rural Marketing
- Sales and Distribution Management
- Services Marketing

## ORGANISATIONAL BEHAVIOUR AND HRM

- Compensation and Benefits Management
- Competency Assessment and Development
- Cross Cultural Management
- Customer Acquisition for Startups
- Design Thinking and Innovation Analytics
- Diversity, Equity and Inclusion Management
- Entrepreneurial Finance

- Entrepreneurship and Innovation Strategy
- Entrepreneurship Development
- Entrepreneurship Development (start-up practicum)
- Entrepreneurial Success: Managing Negotiations and Networks
- Entrepreneurial Thinking
- Family Business Management
- Human Values and Principles of Consciousness
- Innovative Packaging
- Leadership Development/Leading in the Virtual World
- Lean Startup
- Managing Creativity
- Managing Industrial Relations
- Managing Negotiation
- Managing Self-Transactional Analysis
- New Product Development and Launch
- People Analytics
- Performance Management
- Positive Psychology in Organization
- Social Network Analysis
- Soft Skills Development
- Startup Valuation
- Strategic and International HRM
- Strategic HRM
- Strategies for Managing Career
- Technology Entrepreneurship
- The Art of Idea Pitching and Fund Raising
- Theories and Assessment of Personality
- Venture Capital and Private Equity



## Executive MBA Programmes

### Executive MBA (Online)

Two-Year

The two-year Online MBA program at IIM Mumbai offers a unique blend of management expertise and technical foundation. It includes live case studies, seminars, and group discussions, covering all dimensions of General Management with the option to specialize in the second year. The program supports India's booming economy by building strong business foundations and honing leadership skills. It enables students to reskill, upskill, and address

### Executive MBA in Maritime Management, Logistics and Supply Chain (Hybrid)

Two-Year

IIM Mumbai and CMMI have brought together a unique Executive Master of Business Administration in Maritime Management, Logistics and Supply Chain. This 2-year Degree programme with an option to complete in 3 years, offers a powerful blend of IIM's topranked management education with in-depth maritime expertise from CMMI.

### Executive MBA in Manufacturing Management

Two-Year

The two-year E-MBA program at IIM Mumbai is designed to meet the manufacturing and supply chain needs of India's fast-growing semiconductor industry. It enriches expertise in manufacturing processes and operations. The program follows the same scheme, credit, and weightage as other postgraduate programs at IIM Mumbai.

## PGPEX Programmes

### PGPEX in Finance Economics & Management with NSE as Knowledge Partner (online)

One-Year

The Post Graduate Programme in Financial Economics and Management (PGPFEM), aligned with NEP 2020, is designed to equip professionals with in-depth knowledge of financial markets, macroeconomics, and policy frameworks. The curriculum, covers areas like investment and risk management, macroeconomic trends, and emerging fields such as Fintech and Climate Finance, with optional in-campus immersion opportunities.

### PGPEX in Sustainability Management Programme for Business Excellence (Online)

One-Year

IIM Mumbai, is a pioneer in Sustainability Management, it launched the Industrial Safety and Environmental Management Programme in 2001. The one-year Sustainability Management Program combines online and in-person learning to develop practical skills in sustainability-focused development, design, and management. IIM Mumbai is committed to advancing transformative education and research in sustainability.

### PGPEX in Logistics and Operations Excellence through Digitization (offline)

One-Year

This PGPEX programme, offered by IIM Mumbai and IIM Sambalpur, focuses on enhancing operational performance in industries such as metals and minerals through process optimization, analytics, and digitization. The program emphasizes the development of managerial and leadership skills, coupled with proficiency in cutting-edge technologies. It leverages the combined expertise of both institutes to provide a comprehensive and high-value educational experience.

### PGPEX in Management (offline)

One-Year

Elevate your leadership potential with IIM Mumbai's rigorous one-year executive MBA program, designed to equip you with the skills and knowledge to excel in today's dynamic business landscape.

# Certificate Programmes

## Management Development Programmes (MDP)

IIM Mumbai offers a diverse portfolio of over sixty Open Enrolment Programs annually. The courses are conducted both in online and offline modes. These programs cover various specialized areas, including Strategy, Finance, Marketing, Project Management, Risk Management, Supply Chain, Organizational Behaviour, People Analytics, Sustainability, Cyber security, Analytics, Artificial Intelligence and Machine learning and more. Participants can choose a program that aligns with their experience, interests, or professional needs. The courses feature rigorous yet interactive designs to keep candidates updated on global business trends. The program empowers participants to foster growth within their organization.

## Global Online Certification courses in collaboration with Prof. David Simchi-Levi, MIT USA

Global Online Certification	Details
Generative AI for Business Decisions	This course comprehensively covers Deep Neural Networks, GPT-3, and GPT-3.5, focusing on their applications in Supply Chain Management. Participants understand how Generative AI enhances demand forecasting and inventory management processes.
Supply Chain & Demand Analytics anyLogistix	This course is designed exclusively for industry professionals and corporate groups with a keen interest in supply chain management and digitization. Participants explore how data, analytics, and automation enhance efficiency and profitability, improve supply chain visibility, flexibility, and resiliency.
Generative AI in Supply Chain Management	This course demonstrates how GenAI fundamentally change the way decision makers manage & operate complex supply chains. Participants explore Gen AI technology & its applications in revolutionizing demand forecasting, procurement, inventory management and supply chain
Reinventing Business Operations with Data Analytics	The course introduces Business Analytics, covering digital transformation, prescriptive, predictive analytics, and integrated techniques. It includes case studies on supply chain management and pricing strategies.
Data-Driven Supply Chain Transformation	This course explores the dynamics of modern supply chains, focusing on industry trends, data science, and automation to enhance performance. Participants examine the Bullwhip Effect, strategies for its control, and the value of information through case studies on PC manufacturers, CPG network optimization, and fashion retailers.
Competing in Business through AI-Powered Supply Chains	This course focuses on vital supply chain trends, analytics, and their integration for real-world impact, the program empowers participants to think critically about data and seize opportunities in business analytics.
Business Analytics: From Data to insights and Decision Making	The course focuses on leveraging analytics to drive modern supply chain management. Participants learn to think critically about data and analyses, identify opportunities for value creation through business analytics, and estimate the value generated.

# International Relations

IIM Mumbai has signed MoUs with various universities abroad. We have active international collaborations with over 15 universities world-wide. These collaborations allow for joint academic and research opportunities that helps in cultural diversification and international exposure of our students, faculty and fellow scholars.



**Asian Institute of Technology**

Thailand



**Durham University**

UK



**École Centrale de Lille**

France



**IQS School of Management**

Spain



**Ohio University**

USA



**Oklahoma State University**

USA



**The University of Alabama**

USA



**The University of California Irvine**

USA



**IESEG School of Management**

France



**Turība University**

Latvia



**UC Leuven-Limburg**

Belgium



**University at Buffalo, New York**

USA



**Emlyon Business School**

France



**University of Pittsburgh**

USA



**University of Zagreb**

Croatia



**Woosong University**

South Korea



**West Virginia University**

USA

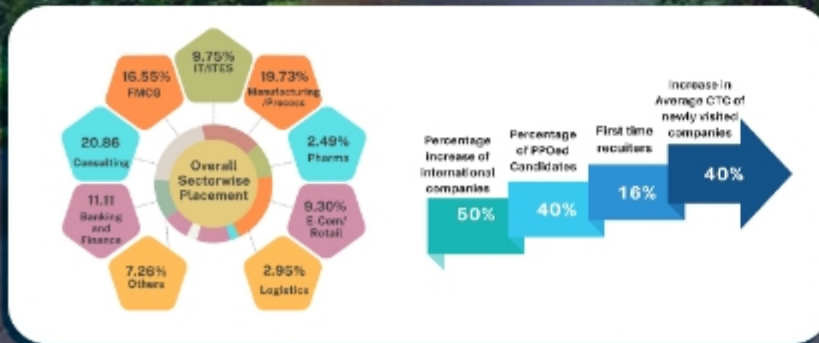
# Placements

**54.00 LPA**  
HIGHEST CTC

**30.39 LPA**  
AVERAGE CTC

**1,58,700 AED**  
HIGHEST INTERNATIONAL CTC

**144**  
COMPANIES



**A Snapshot of Recruiters**

**Banking, Finance & Insurance:**

American Express, Arga Investments, Axis Bank, Edelweiss Tokio Life Insurance, Fidelity Investments, ICICI Bank, Kotak Mahindra Bank, SUD Life, Tata AIA, Tata AIG, Yes Bank

**Consulting:**

Acuvon Consulting, Accenture Strategy and Consulting, Accenture Technology Consulting, Avasant, Cognizant Business Consulting, Deloitte India, Deloitte USI, Ernst & Young, EY GDS, GEP, Gyansys, Hitachi Vantara, Infosys Consulting, Kearney, KPMG, McKinsey & Company, PwC India, Redseer Consulting, ZS Associates

**FMCG:**

Bajaj Consumer Care, Cargill, Carlsberg Group, Dabur, Diageo, Godrej Agrovet Limited, Glanbia Performance Nutrition, Godrej Consumer Products Limited, Haleon, Hindustan Coca-Cola Beverages, Hindustan Unilever Limited, ITC, Johnson & Johnson, Kimberly Clark, L'Oréal, Marico, Mars, Mondelez, Nestlé, Procter & Gamble, Perfetti Van Melle, Pernod Ricard, Reckitt, United Breweries Limited

**IT/Analytics:**

3SC Solutions, Baker Hughes, Blue Yonder, Capgemini, Chainalytics, Cisco, EXL Service, Genpact, HCL Technology, Hexaware, Honeywell, HSBC Technology, IBM, Javis, Jio Platforms, Simwell Inc, Sterlite Technologies, Tata Electronics, Tiger Analytics, Wipro

**Logistics:**

Allcargo Logistics, Apollo Supply Chain, Bristlecone, Delhivery, DTDC, Freight Tiger, Liladhar Pasoo, Prozo, Shadowfax, Zepto

**Manufacturing/Processes:**

Adani Group, Aludecor Laminations, AM/NS India, Amplus Solar, Apple, Armstrong, Asian Paints, Avery Dennison, Bajaj Auto, Berger Paints, Bluestar, Bridgestone, Carl Zeiss, Cummins, Dalmia Bharat, DCM Shriram, Enphase Energy, Everest Industries, Exide, GE, GMM Pfadler, Godrej & Boyce, H&R Johnson, Hero MotoCorp, Hilti, Kansai Nerolac Paints, Nuvoco Vistas, PI Industries, Pidilite Industries, Reliance Industries Limited, RPG, RPSG, Samsung, Schneider Electric, Shell, Signify, Tata Power, United Phosphorous Limited, Varroc, Vedanta, Vikram Solar, VIP Industries

**Pharma & Healthcare:**

Abbott, Becton Dickinson, Biocon, Bharat Serums & Vaccines, Cipla, Dr. Reddy's Laboratories, GE Healthcare, Intas Pharmaceuticals, Optum, Piramal Group, Sun Pharma, Zydus Wellness

**Retail & E-commerce:**

Aditya Birla Fashion and Retail, Amazon, Bluestone, Flipkart, IDFC First Bank, Landmark Group, Licious, Modenik Lifestyle, Nykaa, Puma, Reliance Brands Limited, Sobha Realty, Target Retail, Walmart Global Tech

**Others:**

\_VCIS, 91 Squarefeet, Airtel, Lighthouse Learning, Nation with Namu, Nucleus Office Parks, Tata Administrative Services, Tata Play

## Operations and Supply Chain



### Balkrishna Eknath Narkhede

Professor & Chairperson - Infrastructure Planning and Development  
DSc(So. & Tech.), PhD, M.Tech, BE  
Areas of Interest: Industrial Engineering and Manufacturing Systems



### Padmanav Acharya

Professor  
PhD (IIT KGP), M.Tech (IIT KGP), BE  
Areas of Interest: Industrial Engg, System Dynamics, Project Mgmt, Logistics Supply Chain



### B. Koteswararao Naik

Professor  
PhD (IIT Delhi), MBA, B.Tech  
Areas of Interest: Management of Intellectual Property, Managing Creativity & Innovation, Technology Mgmt, Entrepreneurship and Project Mgmt



### S K Md. Rauf Iqbal

Professor & Dean - Student Affairs  
Ph.D. (Vidhya Sagar University), M.Sc.(University of Calcutta)  
Areas of Interest: Ergonomics and Human factors Engineering, Work System Design



### L Ganapathy

Area Chair  
Professor  
PhD (IIT KGP), M.Tech, B.Sc  
Areas of Interest: Quantitative Methods, Project Mgmt



### V.B Khanapuri

Professor & Dean SRIC  
Fellow(NITIE),MBA, BE  
Areas of Interest: Project Mgmt, Maintenance Mgmt, BPR & IT



### Milind Akarte

Professor  
PhD (IIT B), M.Tech (IIT B), BE  
Areas of Interest: Industrial Engg, Ops & SCM, Manufacturing Strategy, MCDM, Additive Manufacturing



### Vivek Khanzode

Professor & Dean - Planning and Coordination  
PhD (IIT KGP), M.Tech.(IIT KGP), BE  
Areas of Interest: Operations Mgmt, Lean Manufacturing



### Priyanka Verma

Associate Professor  
PhD (IIT Kanpur), M.Tech (IIT Kanpur), BE  
Areas of Interest: Ops Research, SCM, Facilities Planning, Advanced Optimization Methods, Business Statistics



### Ruchita Gupta

Associate Professor  
PhD (IIT Bombay), M.Tech, BE  
Areas of Interest: Mgmt of Technology, Tech. Diffusion and Adoption, Technology Transfer and Commercialization, Technology Entrepreneurship.



### Rakesh D. Raut

Associate Professor  
Post Doctorate (IGPP), EPFL Switzerland  
Fellow (NITIE), M.Tech, BE  
Areas of Interest: Managing Supplier Relations, Partner Selections, Collaborative Network Organization, Logistic Management



### Sushmita Narayana Aghalaya

Associate Professor  
Fellow(IIM Kozhikode), BE  
Areas of Interest: Supply Chain Management, Systems & Healthcare



### Manupati Vijaya Kumar

Assistant Professor  
PhD (IIT KGP), M.Tech, B.Tech  
Areas of Interest: Manufacturing Systems, AI and ML, Production Planning & Control, Optimization Techniques, Data Science for Managerial Implications



### Ravindra Gokhale

Associate Professor  
PhD (IISc B), M.Tech (IIT B), BE  
Areas of Interest: Ops Mgmt, Business Statistics, Applied Multivariate Analysis, Supply Chain Mgmt



### MS Mahapatra

Assistant Professor  
PhD (IIT KGP), M.Tech (IIT KGP), BE  
Areas of Interest: Ops Research, SCM, Multi-Objective Optimization, Business Statistics, Project Management, ML



### Rofin TM

Assistant Professor  
PhD (IIT KGP), MBA, B.Tech  
Areas of Interest: Operations Mgmt, Service Operations, Revenue Mgmt



### Veepan Kumar

Assistant Professor  
PhD (IIT D), M.Tech, BE  
Areas of Interest: Industry 4.0, Smart & Digital Supply Chain, Digital Innovations, Digital Platforms, Sustainable Business Practices, Digitalization in Manufacturing & Supply Chain, Intelligent Manufacturing



### Rosalin Sahoo

Assistant Professor  
PhD (IIT KGP), M.Tech, B.Tech  
Areas of Interest: Logistics 4.0, Supply Network Modelling, Metaheuristic Techniques



### Nikhil Ghag

Assistant Professor  
PhD (IIM M), M.Tech, B.E  
Areas of Interest: MSMEs, Food Supply Chain Management, Competitiveness, Sustainability



### Ramesh Kumar

Assistant Professor  
PhD (NITIE), M.Tech, BE  
Areas of Interest: Supply Chain Network Design, Discrete Event Simulation Modeling, Optimization and Mixed-integer linear programming Supply Chain Risk Management

## Analytics and Data Science



### Hema A Date

Professor & Dean Alumni Affairs  
Fellow (NITIE), PGDIE (NITIE), B.E  
Areas of Interest: Software Engg, BI, DSS, e-Business, IT Consulting, AI, Data Mining, Business Analytics, Knowledge Mgmt, IT Applications



### Rakesh Verma

Area Chair  
Professor  
PhD (IIT Kharagpur), M.Sc.  
Areas of Interest: Operations Research



### Purnima S Sangle

Professor  
PhD (University of Indore), M.Sc  
Areas of Interest: Business Analytics, Data Mining, Multi Channel CRM, ERP Business Value of IT



### Debabrata Das

Associate Professor  
Programme Chair - MBA (DSCM)  
PhD (IIT Bombay)  
Areas of Interest: Optimization, Data Analytics, Supply Chain Analytics, Quick Commerce, Humanitarian Logistics



### Jasashwi Mandal

Assistant Professor  
PhD (IIT KGP), M.Sc, B.Sc  
Areas of Interest: Operations Research, Supply Chain Management, Shipping and Logistics, Maritime Shipping



### Amit Kumar Das

Assistant Professor  
PhD (IIT KGP), M.Tech (IIT KGP), BE  
Areas of Interest: Optimization, Artificial Intelligence, ML, Smart Manufacturing



### Rony Mitra

Assistant Professor  
PhD (IIT KGP), M.Tech (IIT KGP), B.Sc.  
Area of Interest: Optimization, Data Analytics, Credit Risk Management, Supply Chain Finance, Operation Research

## Finance, Economics & Strategy



### Utpal Chattopadhyay

Area Chair, Professor & Chairperson, Student Welfare and Hostel Management Programme Chair - MBA  
PhD (Delhi University), M.Sc. (University of Calcutta)  
Areas of Interest: Economics & Strategy



### M. Venkateshwarlu

Professor  
PhD (Osmania University), M.Com  
Areas of Interest: Accounting & Finance



### KS Ranjani

Associate Professor  
PhD, MPhil (Commerce), AICWA, FCA, B.Com  
Areas of Interest: Accounting and Finance



### Mainak Mazumdar

Associate Professor  
PhD(ISEC) , M.Sc (University of Calcutta) Post Doctoral Experience (Center de Sciences Humaines, CNRS India)  
Area of Interest: Economic Growth and Regional Disparity, Urbanization in India



### Vijaya Gupta

Professor  
PhD (University of Rajasthan), M.Phil, M.A  
Areas of Interest: Business Economics, Agriculture Economics, Environmental Economics



### Ajaya Kumar Panda

Associate Professor  
PhD (Hyderabad Central University), MPhil, MA  
Areas of Interest: International Finance, Financial Economics, Applied Econometrics, Time Series Analysis



### Binilkumar AS

Associate Professor  
PhD (IIT B), MA  
Areas of Interest: Environmental and Natural Resource Economics, Industrial Organization, Business Environment, Public Policy and Systems



### Poonam Singh

Associate Professor  
PhD (IGIDR), M.Sc  
Areas of Interest: Corp. Finance, Corp. Governance, Competition Policy, Financial Regulations, Industrial Organization, Applied Econometrics

## Marketing



### Manoj Kumar Jha

Professor  
PhD, MBA, B.E  
Areas of Interest: B2B Marketing, Marketing Strategy, Software Engineering, MIS



### Sanjeev Verma

Area Chair  
Professor  
Ph.D. , MBA , PGDCA , B.Sc.  
Areas of Interest: Marketing Research, Marketing Analytics, Consumer Behavior, Services Marketing



### Neeraj Pandey

Professor & Chairperson - Placement and Branding  
Post-Doc (Johns Hopkins University, USA), PhD, MBA  
Areas of Interest: B2B Marketing, Pricing, Services Marketing, Digital Marketing



### Vartika Srivastava

Assistant Professor  
PhD, PGDM (IIM-A), B.Tech (IIT KGP)  
Areas of Interest: Consumer Behaviour, Big Data-Driven Consumer Analytics, Social Media Marketing, Marketing Engineering and Analytics, Qualitative & Quantitative Research Methods.

## Organisational Behaviour and HRM



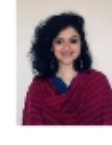
### D K Srivastava

Professor  
PhD (IIT B), M.A (University of Allahabad)  
Areas of Interest: Organizational Behaviour and HRM



### Sumi Jha

Professor & Chairperson- Academics  
Fellow(NITIE), MBA (HR), B.Sc  
Areas of Interest: Competency Mapping, Assessment Centre,



### Megha Gupta

Assistant Professor  
PhD, IIT Delhi  
MA HRM, JMI University  
Areas of Interest: Managerial Communication, Gender Sensitization & Awareness, Diversity, Equity & Inclusion



### Upasna A Agarwal

Area Chair  
Professor  
PhD (IIT Bombay), Masters (Labour Law)  
Areas of Interest: Organisation Behaviour, Human Resource Mgmt



### T Prasad

Professor  
PhD (Osmania University), M.Com  
Areas of Interest: Innovation, Entrepreneurship, Reinventing Higher Education



### Nikhil K Mehta

Professor  
PhD (Nagpur University), MBA (Personnel Management), M. A. (Psychology), B.Pharm  
Areas of Interest: Human Communication, Ethics

## Sustainability Management



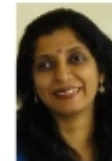
### Anju Singh

Professor  
PhD (IIT Bombay)  
Areas of Interest: Sustainable Business Development, Life Cycle Assessment, Design for Environment, Corporate Social Responsibility



### Shirish Sangle

Professor & Dean - Faculty Affairs  
Ph.D. (Indore), M. Tech, M.Sc.  
Areas of Interest: Business Strategies for Sustainability, Adoption and Diffusion of Cleaner Technologies, Stakeholder Engagement and Strategic CSR



### Seema Unnikrishnan

Professor  
Programme Chair, MBA(SM)  
Fellow (NITIE), MSc, PGD (Environmental Law)  
Areas of Interest: Environmental Mgmt, Environmental Legislation, Air Quality Mgmt



### Shankar Murthy

Area Chair  
Professor & Dean - Academics  
PhD (IIT Bombay), M.E (Env. Engg.), B.E (Civil)  
Areas of Interest: Environmental Engg & Mgmt, Industrial Waste & Water Mgmt



### Hema Diwan

Associate Professor  
PhD, M.Sc (Environmental Sc.), B.Sc  
Areas of Interest: Environmental & Sustainability Management, Pollution Control & Mgmt



### Vidyadhar V. Gedam

Associate Professor  
PhD (ACSIR, Delhi), Diploma (Industrial Safety), M.Tech (NIT Karnataka), B.E  
Areas of Interest: Water quality & Waste management, Sustainable Development

# Board of Governors

<b>Chairman</b>	<b>Shri Shashi Kiran Shetty,</b> Founder & Chairman, Allcargo Logistics Ltd. and Chairman, Gati
<b>Member</b>	<b>Shri P.K. Banerjee,</b> Joint Secretary (Mgt. & MC & Scholarship), Ministry of Education, Department of Higher Education
<b>Member</b>	<b>Prof. SG Deshmukh</b> IIT Delhi, (AICTE nominee)
<b>Member</b>	<b>Dr. Bhimaraya Metri</b> Director, IIM, Nagpur (Ministry Nominee)
<b>Member</b>	<b>Shri S.N. Subramanyan</b> CEO & MD, Larsen & Tubro (Ministry Nominee representing Industry)
<b>Member</b>	<b>Shri Ajit Kumar Rai</b> CMD - Suprajit Engineering Ltd. (Chairman Nominee representing Industry)
<b>Member</b>	<b>Mr. Diwakar Singhal</b> Senior Vice President, Client Partner at Genpact Ltd. (Representing IIM Mumbai Alumni)
<b>Member</b>	<b>Mr. Sanat Chattopadhyay,</b> Executive Vice President and President of Merck Manufacturing Division Merck & Co. Inc. (Representing IIM Mumbai Alumni)
<b>Member</b>	<b>Ms. Ruma Kishore,</b> Director, Global Digital Transformation Customer Experience, Unilever (Representing IIM Mumbai Alumni)
<b>Member</b>	<b>Shri Vikas Rastogi IAS</b> Principal Secretary, Higher and Technical Education Government of Maharashtra (Representing State Govt)
<b>Member</b>	<b>Dr. V.S. Parthasarathy,</b> (Chairman Nominee on Board)
<b>Member</b>	<b>Prof. Manoj K. Tiwari</b> Director, IIM Mumbai
<b>Member</b>	<b>Prof. Hema Date</b> Professor, IIM Mumbai (Analytics and Data Science)
<b>Member</b>	<b>Prof. Rakesh Raut</b> Associate Professor, IIM Mumbai (Operations & Supply Chain Management)
<b>Ex-officio Secretary</b>	<b>Lt Cdr Nisha Singh (Retd),</b> Chief Administrative Officer

# Our Illustrious Alumni



**B Prasad Rao**  
Batch of 1978

*Mr. B. Prasad Rao served as the Chairman and Managing Director (CMD) of Bharat Heavy Electricals Limited (BHEL) from 2009 to 2015. With a career spanning over 35 years, Mr. Rao has held a wide array of roles, accumulating versatile and varied experience in all key segments of BHEL. In the global arena, Mr. Rao represented India in the Study Group of the World Energy Council (WEC).*



**Sanat Chattopadhyay**  
Batch of 1983

*Sanat Chattopadhyay is presently the Executive vice president and President of the Merck Manufacturing Division, he serves on the company's executive committee and have responsibility for worldwide manufacturing and supply operations (spanning pharmaceuticals, biologics, vaccines and animal health products) supporting global sales revenues of approximately \$57 billion.*



**Srini Madala**  
Batch of 1985

*Srini Madala, a distinguished alumnus of the class of 1985, currently holds the position of CEO at AquilaSystem.AI, a company headquartered in Fremont, California. Mr. Madala boasts an illustrious career that spans nearly four decades, during which he has occupied several leadership roles across various organizations. He was also the Founder and CEO of SoftSol based out of US.*



**Ganesh Natarajan**  
Batch of 1981

*Ganesh Natarajan is a distinguished Alumni of 1981 batch with a total experience spanning more than 4 decades. He is presently the Chairman of SF World Lighthouse Communities & Honeywell Automation India Ltd and has held esteemed leadership positions at numerous other firms including SBI Payments, Principal Asset Management Co. Ltd., etc.*



**Ganesh Iyer**  
Batch of 2005

*Ganesh Iyer currently leads value discovery and solutions at Pando. Ganesh works with clients globally to help them improve and digitize their supply chains. Prior to Pando, Ganesh led the Manufacturing consulting team at Cognizant. Ganesh has a great interest in the potential of Industry-institute collaboration and has worked with IIM Mumbai over the years on several initiatives.*



**Diwakar Singhal**  
Batch of 1996

*Diwakar Singhal is an alumnus of 1996 batch who presently serves as the distinguished Global Business Leader at Genpact. He has had an illustrious career spanning almost 3 decades and held esteemed positions across numerous firms including NASSCOM, GE Capital and Xerox*

# Distinguished Alumni Awardees 2023

- **Manoj Balgi**  
Chief Procurement Officer  
Britannia Industries
- **Kedar Jaywant Mahadeshwar**  
SVP and Head of IT- North America  
AmerisourceBergen
- **Abhishek Singh Katiyar**  
Executive Vice President  
Capgemini
- **Sumit Chitkara**  
Senior Director,  
Strategic Revenue Programs  
SAP
- **Sunit Mukherji**  
Head – Supply chain and Operations  
Shell Lubricants at Shell India Markets Pvt Ltd
- **Shammi Dua**  
Vice President  
Kearny
- **Joseph Eapen**  
Associate Vice President & regional Head,  
Middle East and Africa  
Asian Paints
- **Neelesh Mundra**  
Senior Partner  
McKinsey & Company

- **Shruti Kashyap**  
CIO and Head of IT - South Asia  
Unilever.
- **Mohd Haque**  
Chief Commercial Officer &  
Global Business Unit Head  
Cognizant
- **Sanjay Saini**  
Senior Director, One South East Asia,  
Supply Chain  
Johnson & Johnson
- **Virender Sehrawat**  
Head of Supply Chain  
Kenvue
- **Varun Gupta**  
Supply Chain Director,  
South-east Asia Region  
Nestlé
- **Mukesh Kripalani**  
CEO  
Parekhplast Ind Ltd.
- **Manish Kumar**  
Partner  
PwC India

## Start-up Unicorns



**Square Yards**  
**Mr. Vivek Agarwal**  
(Batch of 1995)



**Polygon**  
**Mr. Sandeep Nailwal**  
(Batch of 2014)



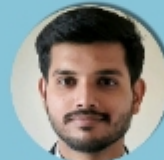
**DealShare**  
**Mr. Sourjyendu Medda**  
(Batch of 2005)

## Testimonials



**Gokul P**  
Batch of 2024

*My journey at IIM Mumbai has been nothing short of transformative. From initial skepticism to unwavering optimism, this institution has exceeded my expectations. The learning environment, infrastructure, and opportunities provided here are unparalleled, making IIM Mumbai stand out among the top B-schools. It's a place where dreams come to life. The rollercoaster of emotions and countless opportunities have nurtured my confidence and leadership vision. The interactions with brilliant minds and a myriad of academic prospects have broadened my horizons. However, the most precious aspect is the tight-knit IIM Mumbai family and the lush green campus. It's a defining experience, indeed. The cutting-edge curriculum of the MBA course at IIM Mumbai has been instrumental in shaping my academic journey and helping me achieve my goals.*



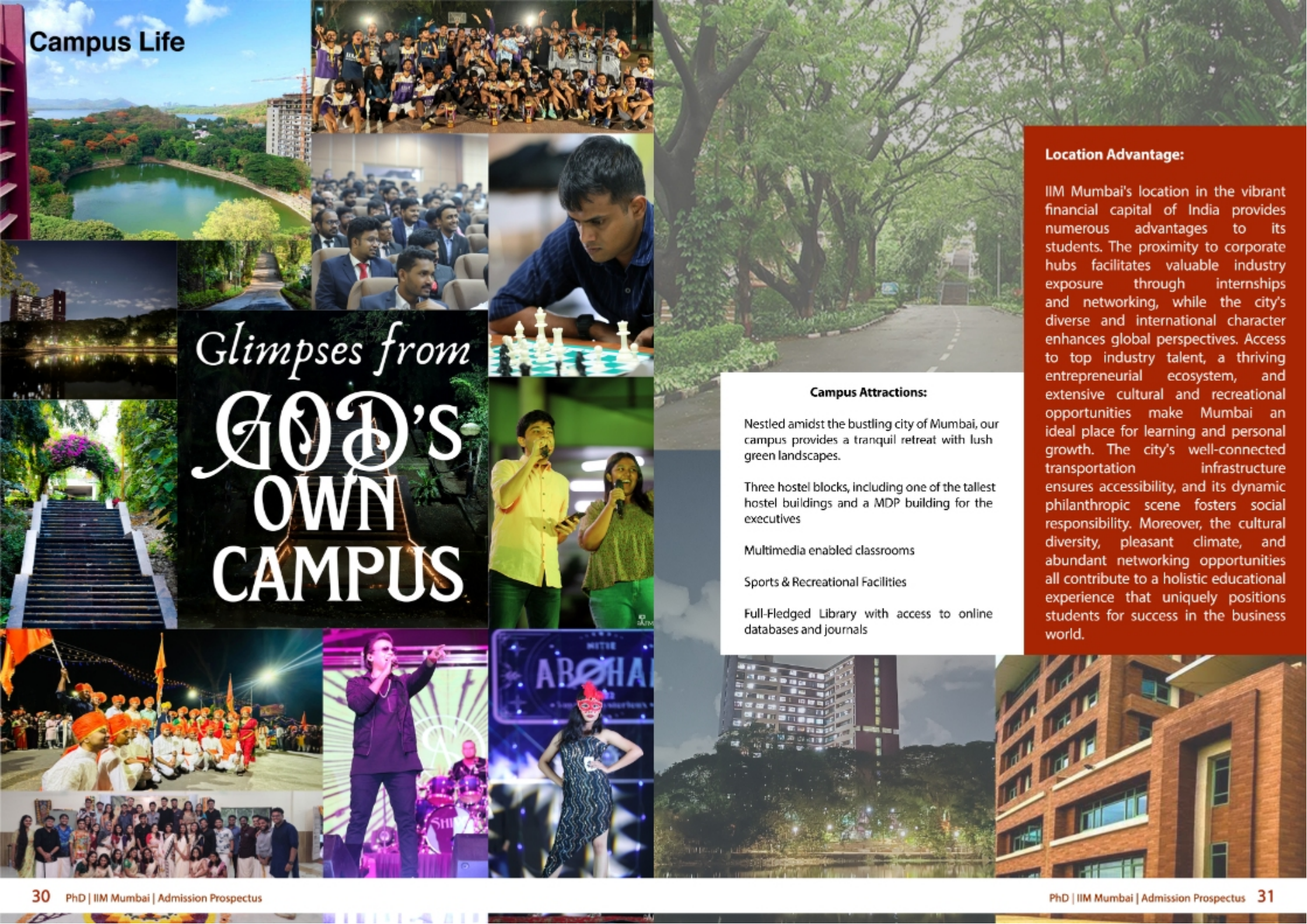
**Tejas Baviskar**  
Batch of 2024

*My journey at this institution has been an exhilarating roller coaster ride. I aspired to become a NITIEzen, but now, as I prepare to graduate, I proudly bear the title of an IIM Mumbai graduate. The transformation I've undergone here has been remarkable. IIM Mumbai is not just a place of learning; it's a landscape of transformation. The pedagogy equipped me with essential skills, while the campus provided an abundance of opportunities for holistic growth. Experiencing this transformation within the picturesque campus, alongside remarkable friends, has been a true delight. These two years have enriched me academically and provided a wealth of life experiences, extending beyond academics to include networking with alumni, participating in summits, and actively contributing to various committees.*



**Rashika Tiwari**  
Batch of 2024

*IIM Mumbai has become a new age institute with its legacy embedded in its history and expertise. The MBA (SM) course at IIM Mumbai has not only broadened my understanding of sustainability but has also equipped me with the knowledge and skills required to address pressing global challenges. The curriculum is thoughtfully designed, covering a wide array of topics from environmental conservation to corporate sustainability, all while emphasizing practical solutions and real-world applications. The institute has also given me opportunities to explore practical application of sustainability to various industries. I also have the opportunity to become part of various extra curricular activities on the campus that provides me a holistic MBA experience.*



## Glimpses from IIM's OWN CAMPUS

### Location Advantage:

IIM Mumbai's location in the vibrant financial capital of India provides numerous advantages to its students. The proximity to corporate hubs facilitates valuable industry exposure through internships and networking, while the city's diverse and international character enhances global perspectives. Access to top industry talent, a thriving entrepreneurial ecosystem, and extensive cultural and recreational opportunities make Mumbai an ideal place for learning and personal growth. The city's well-connected transportation infrastructure ensures accessibility, and its dynamic philanthropic scene fosters social responsibility. Moreover, the cultural diversity, pleasant climate, and abundant networking opportunities all contribute to a holistic educational experience that uniquely positions students for success in the business world.

### Campus Attractions:

Nestled amidst the bustling city of Mumbai, our campus provides a tranquil retreat with lush green landscapes.

Three hostel blocks, including one of the tallest hostel buildings and a MDP building for the executives

Multimedia enabled classrooms

Sports & Recreational Facilities

Full-Fledged Library with access to online databases and journals



# Student Committee



**1st Row:** Aakash Raj, Adarsh Rounak, Swati Sharma, Divya, Nihal Shah, Vaishnavi Moorthi, Steffy Saju, Indrajeet Dutta  
**2nd Row:** Sai Kireet, Vallabh, Sudipto Chakraborty, Amartya Samanta, Aditya Anilkumar, Himanshu Saxena, Mohit Rai, Adarsh Patil, Vedant Saraf



**1st Row:** Adarsh Rounak, Swati Sharma, Divya, Nihal Shah, Steffy Saju, Vaishnavi Moorthi, Indrajeet Dutta  
**2nd Row:** Himanshu Saxena, Sai Kireet, Vallabh, Sudipto Chakraborty, Mohit Rai, Aditya Anilkumar, Amartya Samanta, Adarsh Patil, Vedant Saraf, Aakash Raj

## Reaching IIM Mumbai

### Nearest Major Railway Stations:

**Chhatrapati Shivaji Maharaj Terminus (CST):** Located in the heart of Mumbai, CST is one of the busiest railway stations in the city. IIM Mumbai is easily accessible from CST, and you can reach the campus by road in approximately 40 minutes.

**Lokmanya Tilak Terminus (LTT):** LTT is another major railway station in Mumbai, and it offers good connectivity to IIM Mumbai. The campus is approximately a 20-minute drive from LTT.

**Andheri Railway Station:** Andheri is one of the key suburban railway stations in Mumbai. From Andheri, you can reach IIM Mumbai by road in about 25 minutes.

### Nearest Airport:

**Chhatrapati Shivaji International Airport (BOM):** Mumbai's international airport, BOM, is the primary gateway to the city. IIM Mumbai is located approximately 5.5 kilometers from the airport, and you can reach the campus in around 20 minutes by road.

### Notable Places:

**Powai Lake:** IIM Mumbai is situated near Powai Lake, a picturesque spot that offers a serene environment, perfect for leisurely walks or relaxation.

**Hiranandani Gardens:** This well-planned township in Powai is known for its vibrant atmosphere, shopping areas, restaurants, and recreational spaces. It's just a stone's throw away from IIM Mumbai.



All inquiries should be directed to

**Administrative Officer (Academics), IIM Mumbai**

Phone: (022) 2857 3371/2803 5251

Email: [admissions@iimmumbai.ac.in](mailto:admissions@iimmumbai.ac.in)

**Indian Institute of Management, Mumbai**  
Vihar Lake, Powai, Mumbai - 400087

[www.iimmumbai.ac.in](http://www.iimmumbai.ac.in)

