Sr. No.	Chapter No.	Page No.	Clause as per RFP	Clarification Sought	IIM Mumbai's Response
1				Start-up Exemption The current RFP does not provide any relaxation for Startups, which restricts participation from innovative and emerging companies. As per the Government of India's Public Procurement Policy and Startup India guidelines, startups are eligible for exemptions in prior experience and turnover criteria to promote entrepreneurship and encourage innovation in public procurement.	As per bid document it is stated "No".
2	5.4	18	2.1 The Firm should be having a minimum three years of similar experience as on 31st March, 2025 in Design, Development and Maintenance of Bilingual website and associated web portals regularly with necessary infrastructures, on behalf of academic institutions in Govt./State Govt./Govt. Autonomous Institute /large reputed institution /Central Govt Unit, preferably at IIMs/IITs. (Proof to be submitted: - Self attested copies of Agreements/ Work Orders along with Satisfactory Performance Report / Completion Certificate issued by such Central or State Govt organization / Institutions/ universities). The Performance report / Completion Certificate should be signed and stamped by the clients will be considered. Unsigned or Self signed performance report / certificate will not be considered.	The current clause restricts prior experience only to Government or Government-funded institutions, which significantly narrows the eligibility and excludes bidders who have successfully executed large and complex projects for reputed private sector enterprises. We therefore request you to consider projects executed for organizations other than the Government or Government-funded institutions, including reputed private enterprises, clients of national or international repute. This will ensure wider participation, acknowledge credible industry experience, and encourage innovation while still maintaining high standards of quality and delivery.	No Change
3	Point 5	22	CMMI Level	The current requirement states that the bidder must have obtained a valid CMMI Dev Level 3 certification as on the bid submission date. We would like to highlight that this requirement is highly restrictive and excludes many qualified and experienced bidders who hold internationally recognized quality certifications such as ISO 9001:2015 (Quality Management System) and ISO 27001 (Information Security Management System). These certifications also ensure robust process maturity, quality standards, and compliance. Request: We kindly request GMDC to allow flexibility by making it optional for the bidder to have either CMMI Dev Level 3 certification or ISO 9001:2015/ISO 27001 certification. This change will broaden participation without compromising quality or process standards.	No Change
4	8.4, 8.5	22	8.4 cos: A Separate online meeting for presentation will be conducted through MS 8.5 Teams or any other platform as decided by IIM Mumbai, to assess the technical competence of the bidders. The bidders can use this presentation as an opportunity to present their proposal and to understand the requirements of the institute. This presentation will be the part of evaluation of technical bids. Maximum of two representatives per bidder will be permitted to attend an online meeting for presentation, subject to the submission of a valid authorization letter.	1)Do we need to submit a presentation along with the bid, or will submission of relevant work orders be considered sufficient for evaluation? 2)If we are required to prepare a presentation, Should we include screenshots of our developed websites in the presentation?	As per bid document Presentation is required & Date, time will be communicated accordingly

8/10/25

Sr. Manager System & Software (I/c.)

for 8/10/25

Sr. No.	Chapter No.	Page No.	Clause as per RFP	Clarification Sought	IIM Mumbai's Response
5		40		Can we quote a rate higher than the estimated value mentioned in the tender? or we have to quote below the estimated value? We have to submit Annexure X On Rs.100/- stamp paper INDEMNITY BOND with bid?	Please read the bid document carefully

08/10/25

Sr. Manager System & Software (I/c.)

for
8/10/25